

Invoicing & Performance Payment Guide v2.0



How to Use This Guide



The purpose of this guide is to provide BPA customers with a basic understanding of how to invoice EEI Payments and Performance Payments through BEETS. This guide assumes users have a basic understanding of BEETS and how it works. For more general instruction around how to use BEETS, visit the <u>BEETS Landing Page</u> > <u>Training Materials & Support Resources</u> for additional resources, or contact the BPA Team for assistance.

TIPS:

- We recommend all new users of BEETS scan through the document and table of contents to orient themselves on the content covered.
- Utilize 'Ctrl F' to search for topics or terms you may be seeking guidance around.
- Click on <u>Hyperlinks</u> throughout the document to take you to other relevant information.
- Click on 'Return to Table of Contents' button at the bottom of each page to help navigate.

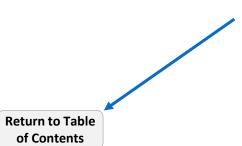


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What's Changing?

Changes to EEI reporting, invoicing and Performance Payment processes with BEETS





What's Changing – EE Reporting & Invoicing Process



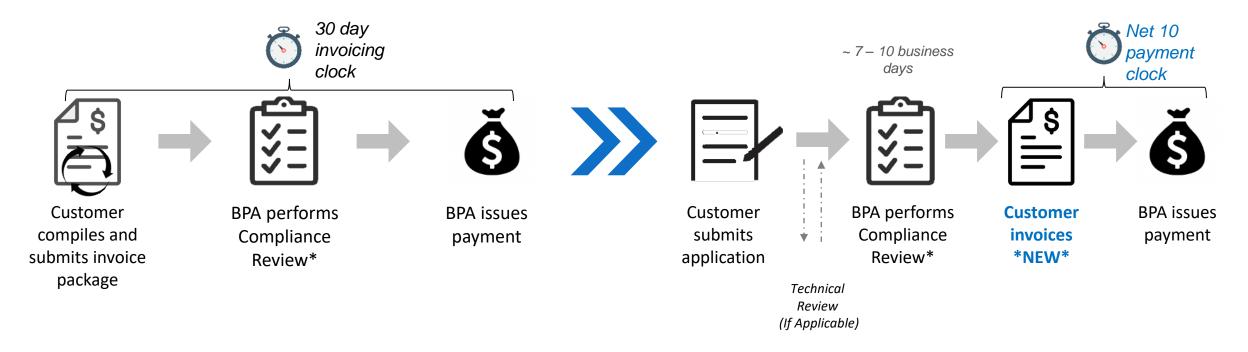
With the introduction of BEETS in 2022, the EE Reporting process and Payment terms are changing. See below for a summary of the changes that have been instituted. Instructions on how to submit an invoice EEI payment in the new process are here.

Past (IS2.0)

Customers always get paid at 30 days

Future (BEETS)

Customers could get paid in LESS than 30 days



What's Changing – Performance Payments (1 of 2)



With the introduction of BEETS in 2022, the Performance Payment process will now be separated from the EE Reporting and Invoicing process. This will require allocation of EEI funds to a Performance Payment budget and submittal of a separate invoice. Instructions on how to submit for Performance Payment in the new process are here. More details around the process follow.

Past (IS2.0)

Automatic, but not flexible

Automatic payment issued, or submit request to opt out

One bucket of funding for all payments

Same invoice for EEI and Performance Payments



More steps, more flexibility

Customers control if, when, and how much is paid



Separate EEI & Performance Payment <u>funds</u>



Separate EEI & Performance Payment <u>invoices</u>



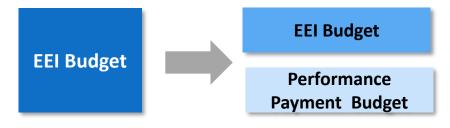
What's Changing – Performance Payments (2 of 2)



Allocate Performance Payment Budget

Utility allocates desired EEI funds to Performance Payment Budget at <u>any</u> <u>time during rate period</u> (up to cap).





Earn Performance Payments

1. Utility submits measure(s) for approval.



- 2. Utility invoices measure(s) at any time.
- Tracking System 3. Available Earned Performance Payment amount increase.





Claim Performance Payments

- Utility validates sufficient earned & allocated Performance Payment funds.
- 2. Utility submits Performance Payment Invoice.*
- 3. BPA pays out Performance Payment funds (net 10).



*Invoices submitted with insufficient funds will need will need to be resubmitted



Key Invoicing Dashboards

How to work with key dashboards needed in the invoicing process





Dashboard Widgets Required for Invoicing



There are two Dashboard Widgets that are essential to ensuring the utility has enough budget to invoice and subsequently see the details on payments on the invoice.

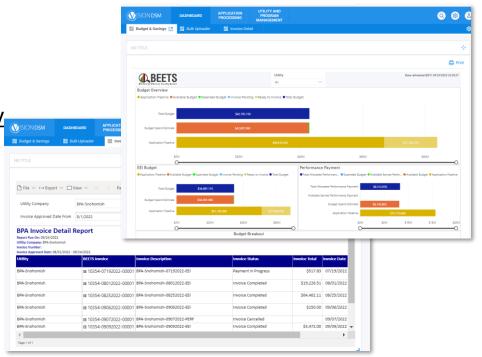
If you have not already done so during setup, click <u>here</u> for instructions on how to add these dashboard widgets.

Key Invoicing Dashboard Widgets:

Budget & Savings Dashboard (i.e. PowerBI Report):

Summary of Utility EEI and Performance Payment budgets and savings data; <u>referenced to ensure utility has enough funds prior to invoicing.</u>

Invoice Dashboard (i.e. Paginated Report): Provides visibility into the <u>invoice status and line item detail</u> of applications included in a particular invoice.



IMPORTANT NOTE: <u>BEETS dashboards DO NOT update in real time</u>; dashboards refresh every 2 – 3 hours, however, invoices process nightly so impacted budget data won't be reflected until the next day.

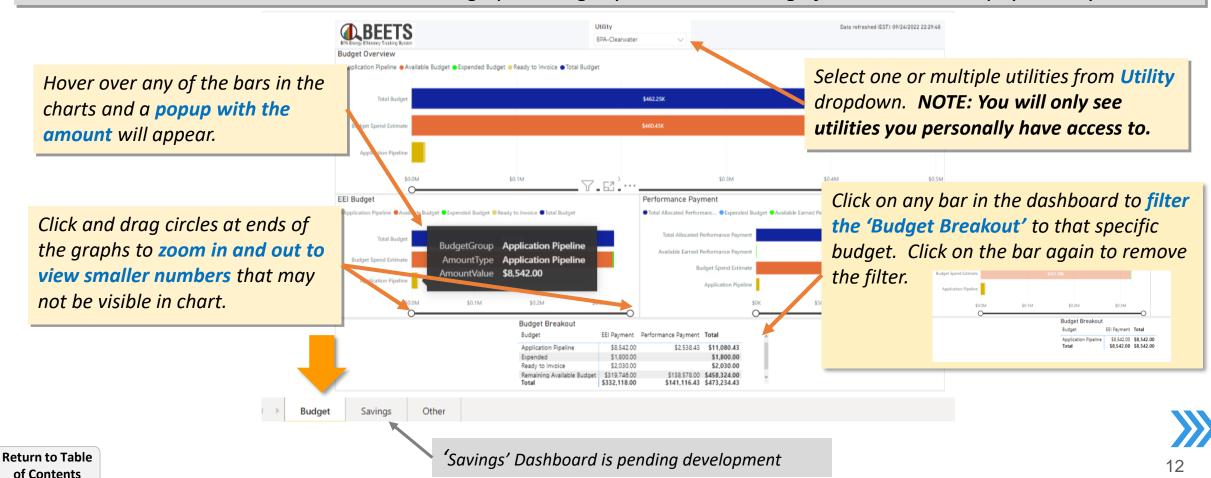
Invoicing Dashboards: Budget & Savings (PowerBI Report)

Budget & Savings Dashboard Overview



The Budget & Savings Dashboard (aka the PowerBI Report) includes EEI and Performance Payment budget data that should be referenced during the Invoicing process. **Click here for instructions on how to add the Budgets and Savings Dashboard.** See the following pages for deep dives into each section and definitions.

IMPORTANT NOTE: <u>BEETS dashboards DO NOT update in real time</u>; some within system data elements refresh every 2 – 3 hours, however, elements related to invoicing update nightly due to the timing of BPA invoice and payment cycle.

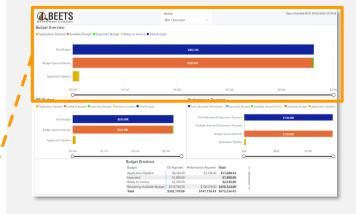


Budget Dashboard – Budget Overview Section



The Budget Overview section is an aggregate view of budgets across both EEI and Performance Payments.





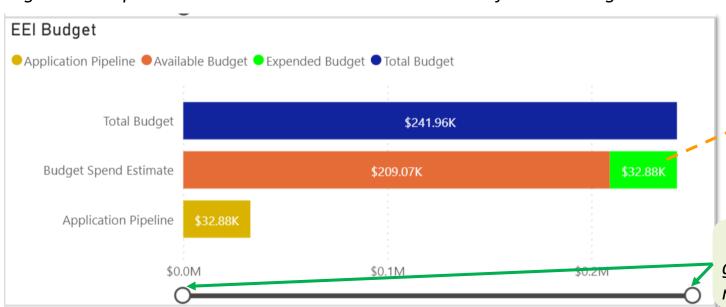
Budget Overview Section

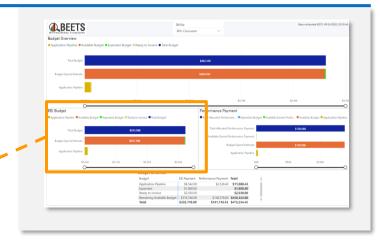
- Total Budget = Total EEI Budget + Total Allocated Performance Payment Budget (i.e. "implementation budget")
- Budget Spend Estimate = Available Budget + Expended Budget + Invoice Pending (see below)
 - Available Budget = Total Budget (EEI + Allocated Performance Payment Budget) Expended Budget (EEI + Performance Payment) Invoice Pending (EEI and Performance Payment)
 - Expended Budget: Sum of fully processed EEI and Performance Payment Invoices
 - Invoice Pending: Approved EEI and Performance Payments that are awaiting nightly load to BPA financial systems
- **Application Pipeline:** Sum of all in process EEI & Performance Payments in BEETS not yet approved for payment (i.e. before READY TO INVOICE status)

Budget Dashboard – EEI Budget



The EEI Budget section provides more details into the breakdown of the EEI budget.





Tight Click and drag circles at ends of the graphs to zoom in and view smaller numbers that may not be visible in chart.

EEI Budget Section

- Total Budget = Budget amount allocated to EEI
- Budget Spend Estimate = Available Budget + Expended Budget + Invoice Pending (see below)
 - Available Budget** = Total EEI Budget Expended EEI Budget EEI Invoice Pending **REFERENCE
 'AVAILABLE BUDGET' BEFORE SUBMITTING AN EEI INVOICE
 - **Expended Budget**: Sum of of fully processed EEI Invoices
 - Invoice Pending: Approved EEI payments that are awaiting nightly load to BPA financial systems
- **Application Pipeline (HEADER):** Sum of all in process EEI Payments in BEETS not yet approved for payment (i.e. through READY TO INVOICE status)

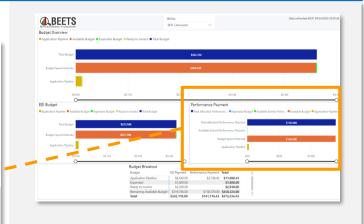
Budget Dashboard – Performance Payment Budget



The Performance Payment section provides more details into the breakdown of the Performance Payment budget.



\$50K



Validate sufficient **Allocated& **Available Performance Payment**funds before submitting a
Performance Payment application.

Tight Click and drag circles at ends of the graphs to zoom in and view smaller numbers that may not be visible in chart.

Performance Payment Budget Section

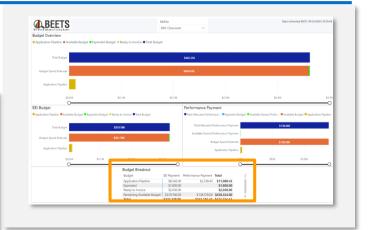
- Total Allocated Performance Payment: Budget amount allocated to Performance Payments (will not exceed cap)
- Available Earned Performance Payment: Amount of Performance Payments earned that have not yet been invoiced
- Budget Spend Estimate = Available Budget + Expended Budget + Invoice Pending (see below)
 - Available Budget** = Total Perf Payment Budget Expended Perf Payment Budget Perf Payment Invoice Pending
 - Expended Budget: Amount of fully processed Performance Payment invoices
 - Invoice Pending: Approved Performance Payments that are awaiting the nightly load to BPA financial systems
- **Application Pipeline:** Sum of potential Earned Performance Payments associated with applications in BEETS that are not yet invoiced.

Budget Dashboard – Budget Breakout



Scroll down on Budget & Savings Dashboard in BEETS to view Budget Breakout table that Provides a summary view of the bar charts in the dashboard.

Budget Breakout							
Budget	EEI Payment	Performance Payment	Total				
Application Pipeline	\$32,882.00	\$5,507.37	\$38,389.37				
Expended	\$32,882.00	\$5,453.07	\$38,335.07				
Remaining Available Budget	\$209,073.62	\$150,421.93	\$359,495.55				
Total	\$274,837.62	\$161,382.37	\$436,219.99				



Budget Breakout Section

- **Application Pipeline:** Sum of all in process EEI payments and Performance Payments in BEETS not yet approved for payment (i.e. through READY TO INVOICE)
- **Expended:** Sum of fully processed EEI and Performance Payment invoices
- **Ready to Invoice:** Sum of pending EEI payments and Performance Payments that have been approved by BPA and are ready to be invoiced.
- Remaining Available Budget: Total Budgets Expended Budgets Pending Amounts



PLACEHOLDER Feature under development

Invoicing Dashboards: Invoice Dashboard (Paginated Report)

Invoice Dashboard (1 of 3)

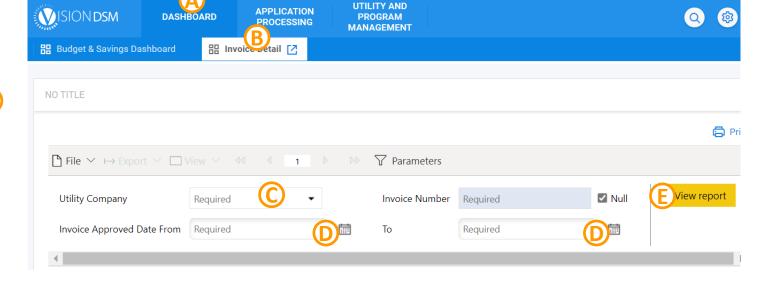


The Invoice Dashboard (i.e. Paginated Report) provides visibility to the line item detail of applications included in a particular invoice. Application details will appear in this report once the invoice has been created after business hours.

Summary of Steps:

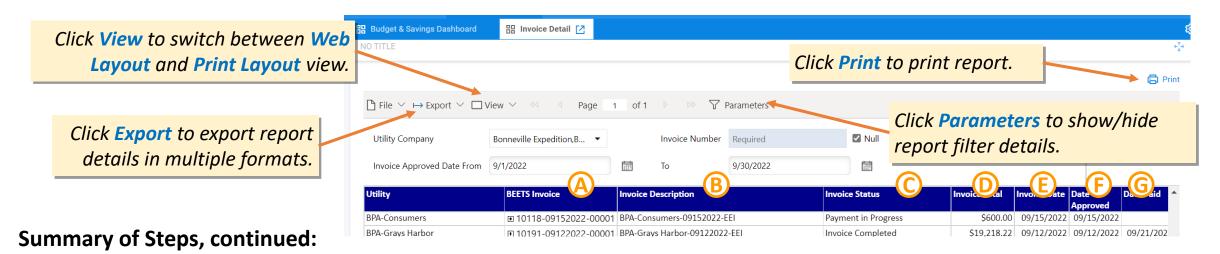
- Log into BEETS.
- From the home page, click on the Dashboard tab (if not already selected). (A)
- 3. Go to the *Invoice Dashboard* that you previously set up (if not yet set up, see instructions here). (B)
- Select appropriate *Utility Company.* (C)
- Select desired *Invoice Approved Date From* & *To* by clicking on the respective calendar icons.
- Click View Report button. (E)

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Invoice Dashboard (2 of 3)





- 7. All invoices within that data range will appear with the following details:
 - (A) BEETS Invoice unique system generated invoice number
 - B Invoice Description system generated invoice description that includes in 1) Invoice Approval Date & 2) EEI (to indicate an EEI Payment or Self-Funded invoice), or PERF (to indicate Performance Payment invoices)*;
 - (C) Invoice Status Status of invoice; will be either: 1) Payment in Progress (i.e. received by BPA Finance), 2) Invoice Completed (i.e. payment issued), or 3) Invoice Canceled.
 - D Invoice Total Amount of EEI payment included on an invoice
 - (E) Invoice Date Date invoice was created
 - F Date Approved Date that the utility approved the payment
 - G Date Paid Date the payment was issued to the utility



Invoice Dashboard (3 of 3)



Utility		BEETS Invoice	Invoice Description		Invoice Status		Invoice Total	Invoice Date	Date	Date Paid
									Approved	
BPA-Consumers	(H	■ 10118-09152022-00001	BPA-Consumers-09152022-EEI		Payment in Progress		\$600.00	09/15/2022	09/15/2022	
BPA-Grays Harbor	U	□ 10191-09122022-00001	BPA-Grays Harbor-09122022-EEI		Invoice Completed		\$19,218.22	09/12/2022	09/12/2022	09/21/202
										2
Program Name		Project #	Augustus 28 2022 Augustus 28		Payment Amount		Self-funded	Application	Project	
			NROP Med 12:2007				Saving Vh)	Approva	Compon	
· ·							•	Date	Date	
Non Residential Lighting		YZLCCR1550004124		151,724.17		\$19,170.00	0.00	08/10/2022	07/08/2022	
UES Measures		YZUEPS1550001002		1,205.60	_	\$700.00	0.00	08/08/2022	06/30/2022	

Summary of Steps, continued:

- Click or \blacksquare sign next to Invoice Number to view invoice line item details (i.e. application level):
 - **Program Name** Program the application was reported under
 - Project # unique application number of line item
 - **Project Name** user defined project/application name
 - **EEI Savings (kWh)** EEI funded kWh savings of associated application
 - Payment Amount Payment amount of associated application
 - **Self-funded Savings** kWh associated with self funded portion of the savings
 - **Application Approval Date** date associated application was approved
 - **Project Completion Date** application completion date reported by utility
- Click on the

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sign next to the *Invoice Number* to close invoice details and return to the summary view.



EEI Payment Approval (Invoicing)

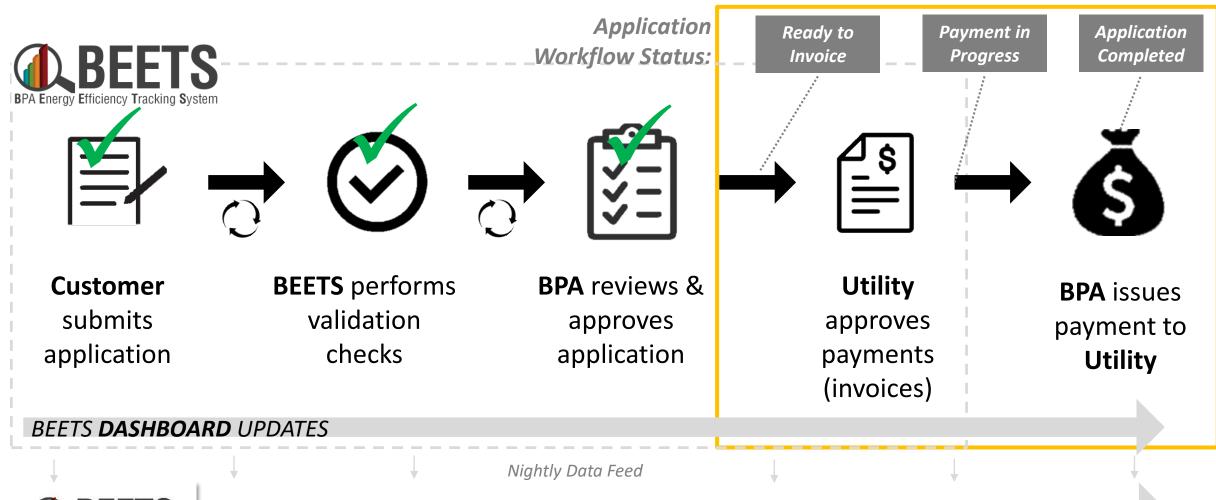
How to approve EEI payments for invoicing



EEI Payment Approval Process (i.e. Invoicing)



Once an application has been approved by BPA, the customer can now proceed with the invoicing process at any time. This is now a separate step in BEETS. See here for more information on changes to the process. Guidance on how to invoice follows.





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USERS RUN REPORTS IN BEETS REPORTS PORTAL (SSRS)

EEI Payment Approvals: Verifying EEI Budget

Verifying EEI Budget (1 of 2)



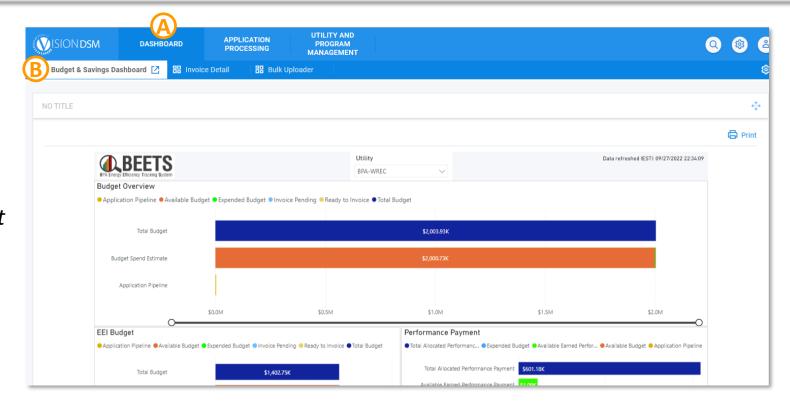
In BEETS, in order to receive EEI payment, the customer will first need to verify sufficient EEI budget before invoicing. Instructions on how to verify budget on the Budget and Savings Dashboard follow.

IMPORTANT: Prior to completing the <u>EEI payment approval process</u>, <u>you must ensure that the utility has enough funds in the <u>EEI</u> <u>Budget to cover the requested payment</u>. If it does not, BEETS will cancel the invoice during the evening processing period, and the associated application will be returned to the pending payment approval screen.</u>

Summary of Steps:

- 1. Log in to **BEETS**.
- 2. Ensure the Dashboard tab is selected. (A)
- 3. Click on the Budget & Savings
 Dashboard. NOTE: if you do not
 have this visible, follow
 instructions <u>here</u> to add this
 view to your Dashboard.(B)

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Verifying EEI Budget (2 of 2)



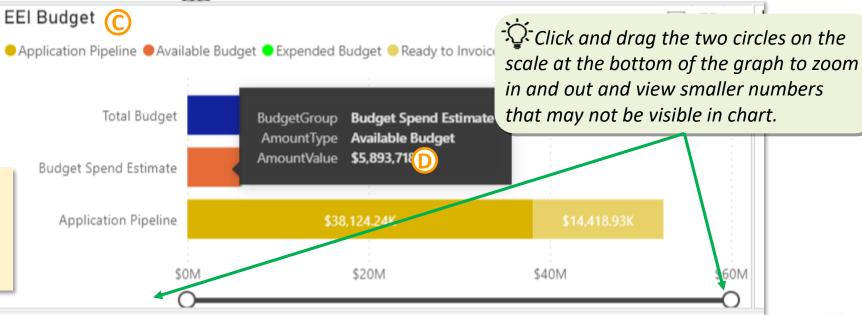
Summary of Steps, continued:

- 4. Scroll down and to the right to navigate to the *EEI Budget* section of the dashboard. ©
- 5. Hover over the Available Budget, which is part of the Budget Spend Estimate bar on the chart to view the budget amount that is left for you to invoice against; you may need to click and drag the circles under the graph to see smaller amounts (see note below).

 D
- 6. Before you approve an EEI Payment, you must verify that the amount you are requesting does not exceed the available budget or your invoice will be cancelled during the evening processing period, and the associated application will be returned to the pending payment approval screen.
- 7. Once you verify you have sufficient EEI budget, you may proceed with approving EEI payments.

END

!! IMPORTANT!! Dashboard budgets may take up to 24 hours reflect updates from the application & payment approval processes.



EEI Payment Approval: Approving EEI Payments

Approving EEI Payments for Invoicing (1 of 6)

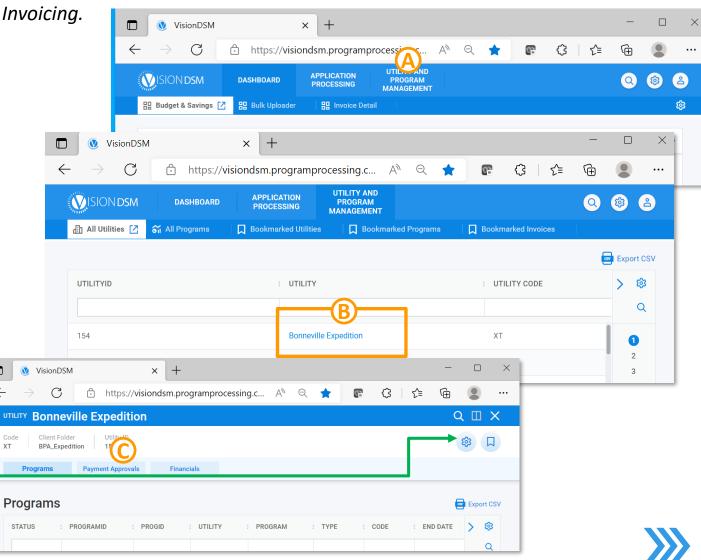


Complete the following steps to approve EEI payments for Invoicing.

Summary of Steps:

- 1. Log into <u>BEETS</u>.
- 2. From the home page, click on the *Utility and Program Management* tab. (A)
- 3. Click on the *Utility* that you like to submit an invoice for (most users will only see one listed, unless you work with multiple utilities). B
- 4. The utility page will appear; click on the *Payment Approvals* tab up top.
- If you do not see the payment approvals tab, you may need to unhide it by clicking the gear icon. If still not available, contact BPA as your permissions may need to be adjusted.

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Approving EEI Payments for Invoicing (2 of 6)



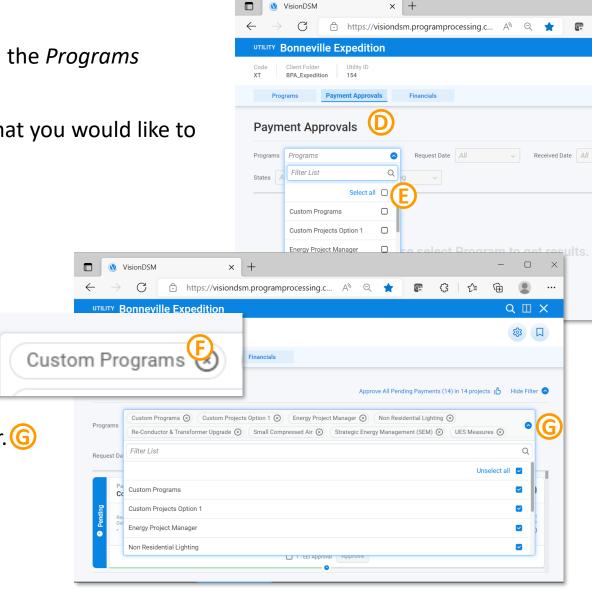
Q II X

Summary of Steps, continued:

- 5. The *Payment Approvals* window; click on the *Programs* dropdown.
- 6. Select All or select individual programs that you would like to invoice for.

- 7. You will see a window showing all programs you have selected; if desired, click the *X* to the right of the program name to remove from the filter.
- 8. Click the blue upward arrow to hide filter. \bigcirc

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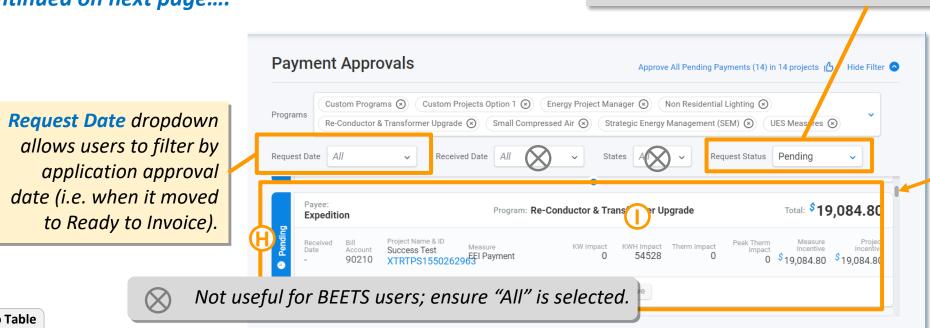
Approving EEI Payments for Invoicing (3 of 6)

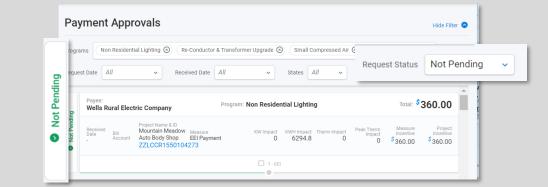


Summary of Steps, continued:

- 9. All filtered and approved applications that are in **READY TO INVOICE** status will appear (i.e. ready to submit for payment); application payment and savings details will be viewable.
- 10. Ensure 'Pending' or 'All' are selected in the Request Status dropdown (see note to the right).

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'Not Pending' Request Status allows users who do NOT have payment approval permissions to have read only visibility. If you should have permissions to approve payments, but only see results when 'Not Pending' is selected from drop down, contact BPA for support.

Click and drag scroll bar to view more pending payments.



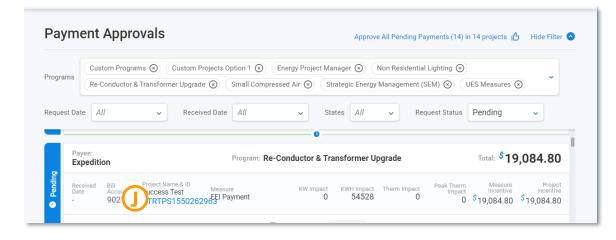
Approving EEI Payments for Invoicing (4 of 6)

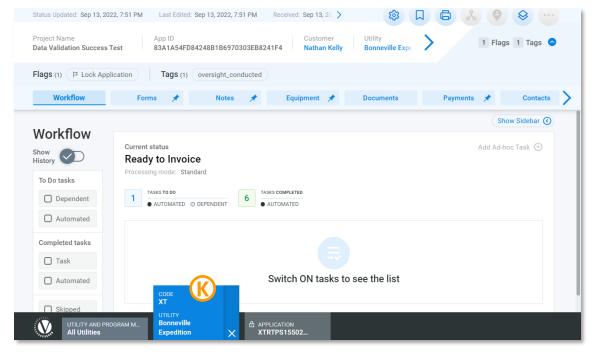


Summary of Steps, continued:

- 11. If desired, navigate the associated application details from the *Payment Approval Page* by following the instructions below:
 - a. Click on the blue *application number* to open the application page. ①
 - b. To return to the payment approvals screen, click on the utility bookmark at the bottom.

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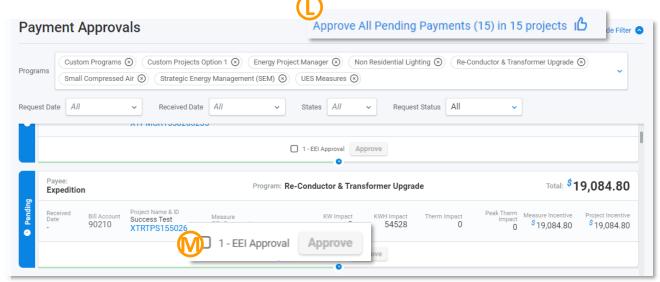
Approving EEI Payments for Invoicing (5 of 6)

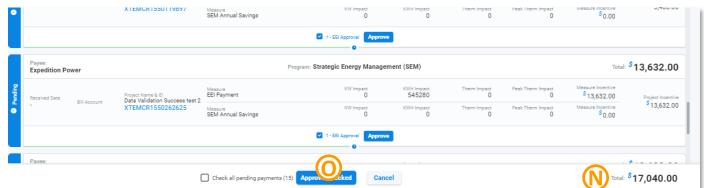


Summary of Steps, continued:

- 12. When ready, to select application(s) for payment:
 - a. Click 'Approve All Pending Payments' to approve all applications in **READY TO INVOICE** status, **or L**
 - b. Click '1 EEI Approval' next to each pending payment to select applications individually for approval. M
- 13. A confirmation summary will appear with the payment totals of selected applications at the bottom. (N)
- 14. Click 'Approve Checked' button to approve (or cancel to reset).

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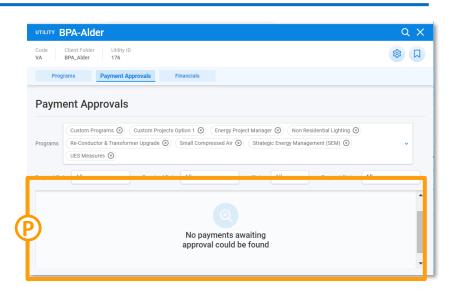


Approving EEI Payments for Invoicing (6 of 6)



Summary of Steps, continued:

- 15. The approved application(s) will no longer display in the Payment Approval screen.
- 16. <u>BEETS</u> will then perform an automated check nightly to ensure the utility <u>has sufficient EEI Budget available</u>:
 - a. If utility has sufficient EEI Available budget:
 - The approvals for that day will be bundled into a single invoice,
 - The newly created invoice will be reflected on the <u>Invoice Dashboard</u> (on the Dashboard) by the next day.
 - Payment will be issued in Net 10 business days. See <u>Monitoring EEI Payment Invoicing Progress</u> for visibility into process.
 - b. If the utility does NOT have sufficient EEI Available budget:
 - a. An email notification will be sent, and
 - b. The associated pending application payment will be returned to the payment approvals screen and made available again to request a new invoice when budget is available. **END**



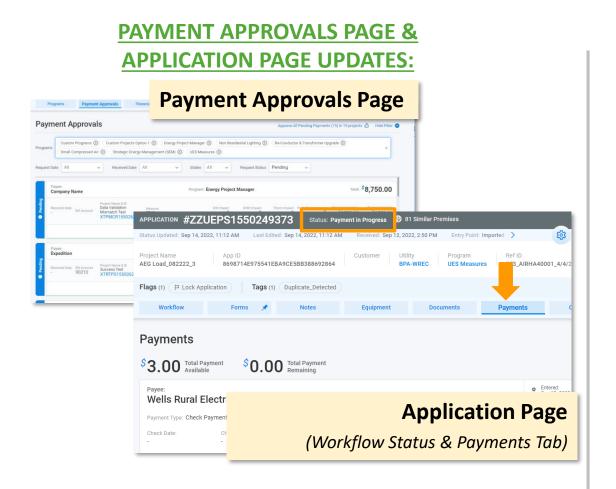
EEI Payment Approval: Monitoring EEI Payment Invoicing Progress

Guidance on how the EEI Invoicing process status is reflected on the Budget and Savings Dashboard, Invoice Dashboard, and associated Application Page

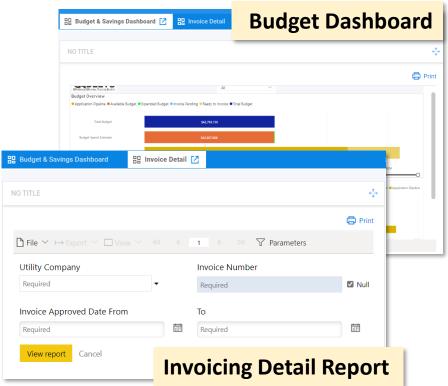
Monitoring EEI Payment Invoicing Progress Introduction



As an application is approved by BPA and goes through the payment approval process, there are multiple areas of the system that update to reflect the progress of the payment. The following instructions provides visibility into these updates and where to find them.



DASHBOARD UPDATES:





EEI Payment Invoicing Process - Dashboard Updates



Summary view of updates made to the Budget Dashboard & Invoice Dashboard along the application and EEI payment approval process.

NOTE: This does not apply to Performance Payment applications.

BPA Issues EEI BPA Creates EEI Utility Approves EEI BPA Approves Payment END Trigger: **Invoice Application Payment** (Paid in Net 10 business (Processed nightly) days after Invoicing Invoice Dashboard **Invoice Status: Invoice Invoice Status: Payment in RPA Invoice Detail Report** N/A – No Visibility N/A – No Visibility **Completed Progress EEI Budget (Budget Dashboard) Application Pipeline ↓** Application Pipeline ⇒ Application Pipeline ⇒ Application Pipeline ⇒ EEI Budget Ready to Invoice 1 Ready to Invoice ⇒ Ready to Invoice **\$** Ready to Invoice ⇒ *Invoice Pending ⇒ Invoice Pendina ⇒* Available Budget \P Available Budget ⇒ Available Budget ⇒ Available Budget ⇒ **Expended Budget 1** Expended Budget ⇒ Expended Budget ⇒ Expended Budget ⇒

Performance Payment Budget (Budget Dashboard)*



Allocated Perf Payment ⇒
Expended Budget ⇒
Available Earned Perf
Payment ⇒
Available Budget ⇒
Application Pipeline ⇒

Allocated Perf Payment ⇒
Expended Budget ⇒
Available Earned Perf
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Payment ⇒
Available Budget ⇒
Application Pipeline ⇒



KEY:

⇒ Budget remains the same

EEI Payment Invoicing Process – Payment Approvals & Application Page Updates



Summary view of updates made to the Payment Approvals Page and the Application Page along the application and EEI payment approval process. NOTE: This does not apply to Performance Payment applications.

Trigger:

BPA Approves Application



Utility Approves EEI Payment



BPA Creates EEI Invoice

(Processed nightly)



BPA Issues EEI Payment

(Paid in Net 10 business days after Invoicing

END

Payment Approvals Page



Pending Payment appears in queue for approval

Pending Payment disappears from queue when approved

N/A – No Visibility

N/A – No Visibility

Application Page (Workflow Status & Payments Tab)



Workflow Status:

Status: Ready to Invoice

Payments Tab:

+ Approved Date

ayment	ıs		
4.00	Total Payment Available	\$0.00 Total Pays	ment g
Payee: Wells Ru		ic Company	o Entered:
Payment Type:			o Approved: Sep 12, 2022, 4:08 F
Payment Type: Check Date: -	Check Paymen Check #	Check Amount:	

Workflow Status:

Status: Ready to Invoice

Payments Tab:

+ 'Committed' Date



Workflow Status:

Status: Payment in Progress

Payments Tab:

- + 'Transferred' Date
- + Invoice Date
- + Invoice #



Workflow Status:

Status: Application Completed

Payments Tab:

- + Check Date
- + Check #
- + Check Amount (pending)



END



Performance Payments

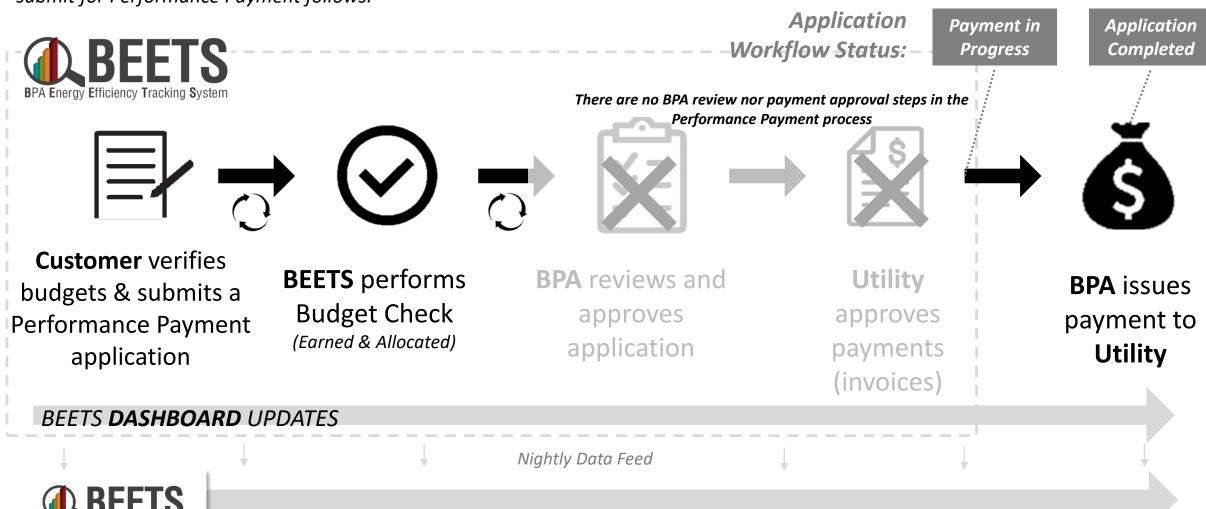
How to submit and process Performance Payment applications



Performance Payment Invoicing Process



Performance Payments now require customers to complete a separate process in BEETS. Customers will need to submit a separate Performance Payment application prior to payment. See here for more information on changes to the process. Guidance on how to submit for Performance Payment follows.



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Retu

USERS RUN REPORTS IN **BEETS REPORTS PORTAL** (SSRS)

Performance Payments: Verifying Performance Payment Budgets

Verifying Performance Payment Budgets (1 of 2)

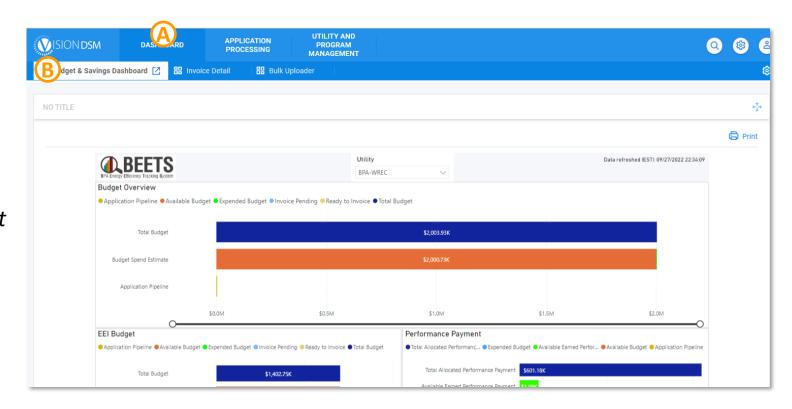


Prior to completing the Performance Payment request process, you must ensure that the utility has enough 1) Total Allocated Performance Payments, and 2) Available Earned Performance Payment to cover the requested payment. If it does not, BEETS will place the application in BUDGET HOLD status until funds are sufficiently earned and allocated. Guidance on how to verify budgets follows.

Summary of Steps:

- 1. Log in to **BEETS**.
- Ensure the Dashboard tab is selected. A
- 3. Click on the Budget & Savings
 Dashboard. NOTE: if you do not
 have this visible, follow
 instructions <u>here</u> to add this
 view to your Dashboard.

 B



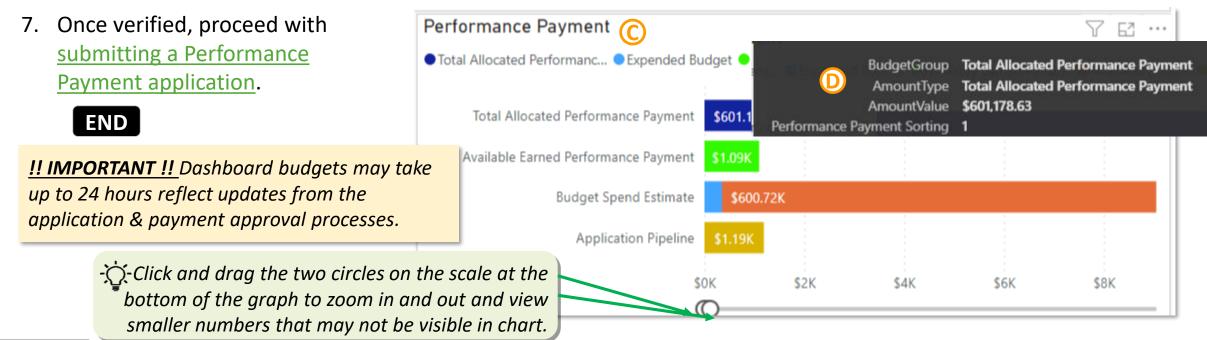


Verifying Performance Payment Budgets (2 of 2)



Summary of Steps, continued:

- 4. Scroll down and to the right to navigate to the *Performance Payment* section of the dashboard. (C)
- 5. Hover over the *Total Allocated Performance Payment* and *Available Earned Performance Payment* bars on the chart to view budget amounts; you may need to click and drag the circles under the graph to see smaller amounts (see note below).
- Verify that your budget amounts do not exceed the amount of Performance Payment you plan to request. If it exceeds either of these budget or your application will be placed in <u>BUDGET HOLD status</u>.



Performance Payments: Submitting a Performance Payment Application

Submitting a Performance Payment Application (1 of 6)

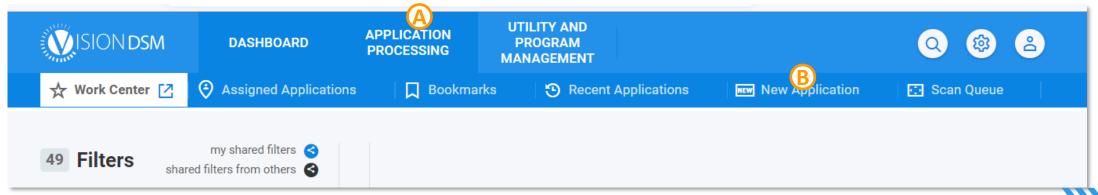


In BEETS, Performance Payments are no longer paid automatically and must be requested through BEETS before payment can be issued. See instructions below on how to submit a Performance Payment application.

Summary of Steps:

<u>!! IMPORTANT !!</u> Earned Performance Payments are not applied until EEI funds are invoiced (runs nightly). We recommend customers wait until the next day to submit Performance Payment applications if relying on these recently earned Performance Payment funds.

- 1. Log in to **BEETS**.
- 2. Ensure the Utility has sufficient funds in Earned and Allocated Performance Payment Budgets (instructions here).
- 3. From the BEETS home page, click on the Application Processing tab up top. (A)
- 4. Click on New Application. (B)



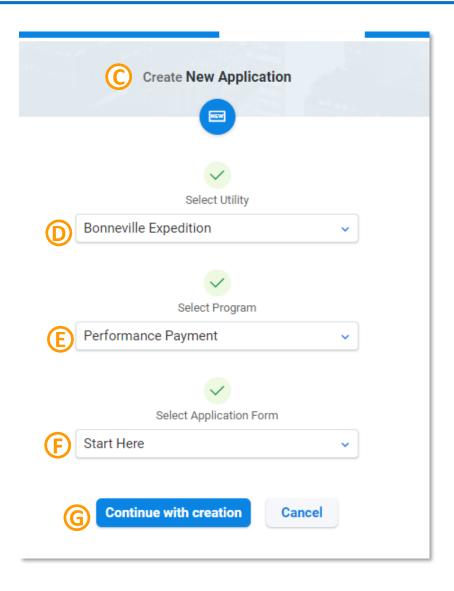


Submitting a Performance Payment Application (2 of 6)



Summary of Steps, continued:

- 5. The *Create New Application* form will appear. ©
- 6. Select appropriate utility from the *Utility* drop-down.
- 7. Select 'Performance Payment' from the Select Program dropdown.
- 8. Select 'Start Here' from the Select Application Form drop-down. NOTE: If you do not select 'Start Here', application may not process correctly through the Workflow.
- 9. Click Continue with creation button. ©



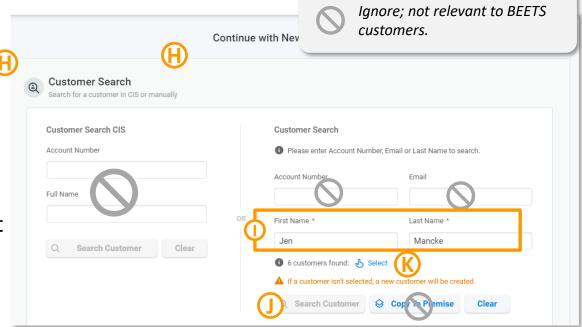


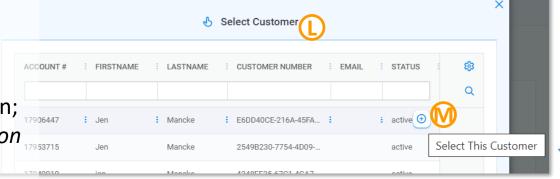
Submitting a Performance Payment Application (3 of 6)



Summary of Steps, continued:

- 10. The Continue with New App creation screen will appear. (H)
- 11. Enter your name in the *First Name* & *Last Name* fields in the *Customer Search* section.
- 12. Click *Search Customer* button.
- 13. If you <u>have previously</u> submitted a Performance Payment application, your customer record, you will receive the open to *Select Customer*:
 - a) Click the blue Select.
 - b) The Select Customer screen will appear. (L)
 - c) Hover over the appropriate name and a blue <a> icon will appear.
 - d) Click icon to apply your name to the application; you will return to the *Continue with New Application* screen;







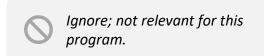
Submitting Performance Payment Application (4 of 6)

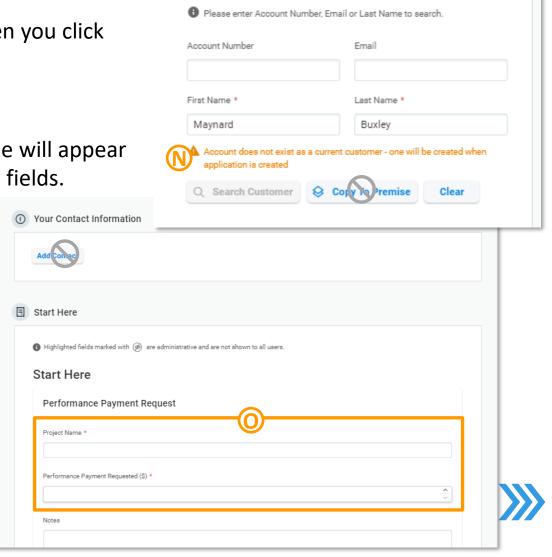


Summary of Steps, continued:

- 14. If you <u>have not</u> submitted a Performance Payment before, when you click the *Search Customer* button:
 - A notice will appear that an account doesn't exist.
 - No further action needed; a new record will be created the will appear the next time you input this name in the Customer Search fields.
- 15. Scroll down to the *Start Here* section of the form; feel free to ignore the *Your Contact Information* section.
- 16. Complete the required fields in the Start Here section: (
 - Project Name is a user generated identifier for that application to reference at a later time.
 - Input desired amount in the Performance Payment Requested (\$) field.

Continued on next page....





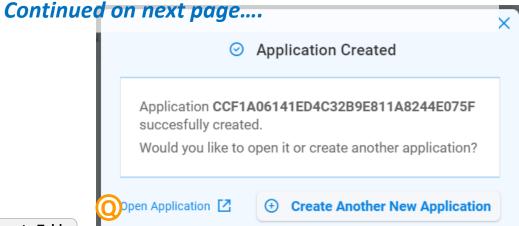
Customer Search

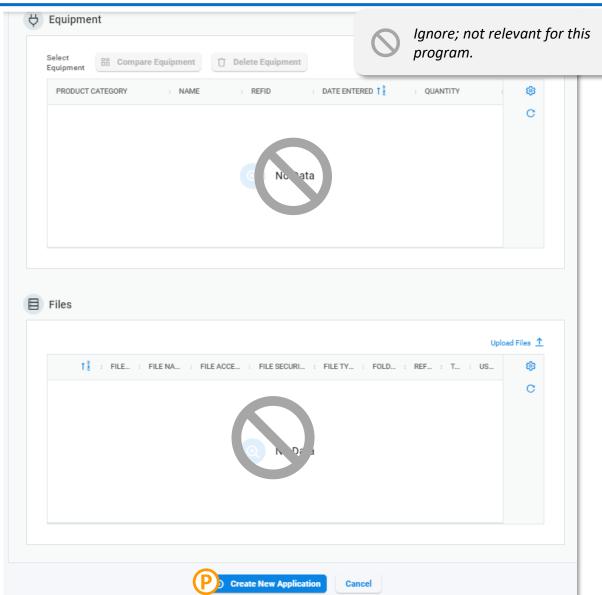
Submitting Performance Payment Application (5 of 6)



Summary of Steps, continued:

- 17. Scroll down past the *Equipment* and *Files* sections; they are irrelevant to Performance Payments applications and can be ignored.
- 18. Once you get to the bottom of the form, click the *Create New Application* button. P
- 19. Your Performance Payment application has been created. IMPORTANT!! Click on *Open Application* button to view status and ensure you have no remaining tasks to complete.







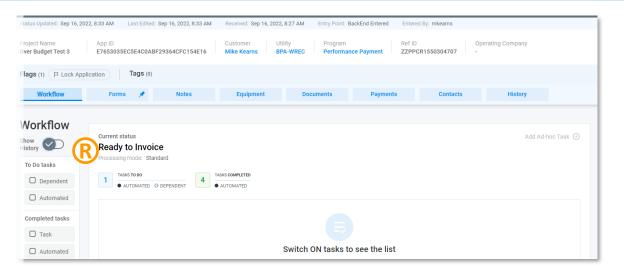
Submitting Performance Payment Application (6 of 6)

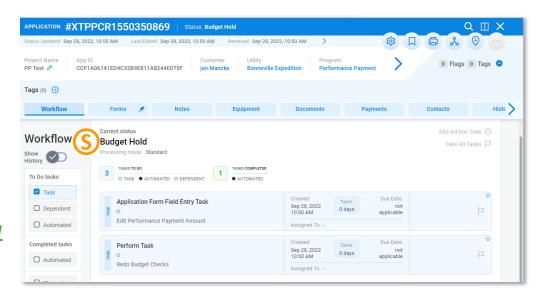


Summary of Steps, continued:

- 20. If there <u>are</u> sufficient *Available Earned Performance*Payment and *Allocated Performance Payment* funds:
 - a) The application will proceed to **READY TO INVOICE** status.

 R
 - b) No further action needed; the Performance Payment will be sent to BPA finance for invoice creation and payment. See here for visibility into payment processing status.
- 21. If there <u>insufficient</u> *Available Earned Performance Payment* or *Allocated Performance Payment* funds:
 - a) You will be notified via email that the application has been placed in **BUDGET HOLD** status.
 - b) Proceed to the instructions on the next page for <u>Fixing</u> <u>a Budget Hold</u> in order to move the application forward.





Performance Payments: Fixing a Budget Hold

Fixing a Performance Payment Budget Hold (1 of 4)



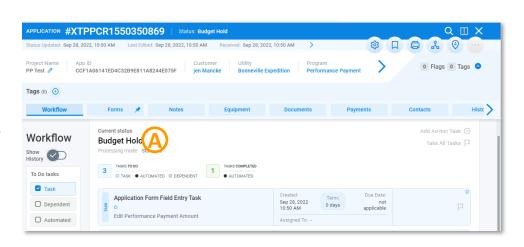
In BEETS, in order to claim Performance Payment funds, there must be sufficient 1) Allocated Performance Payment Budget and 2) Available Earned Performance Payment Budget (see <u>Verifying Performance Payment Budgets</u> for instructions). If there are insufficient funds in either of these budgets, the Performance Payment application will be placed in BUDGET HOLD status and must be fixed before payment can be issued. See instructions below on how to proceed.

Summary of Steps:

- If Performance Payment application has been placed in BUDGET HOLD status, the customer will receive an email notification with the relevant Project Number (aka Application Number) with instructions on how to proceed. A
- 2. The utility will have three potential options to proceed:
 - **a)** Reallocate EEI Budget to Available Performance Payment

 Budget (option only available if the utility has sufficient EEI

 budget and Earned Performance Payment Budget available).
 - **b) Cancel Performance Payment application** by contacting your COTR.
 - c) Adjust the Performance Payment application amount to one that is within budget; proceed with the following steps.



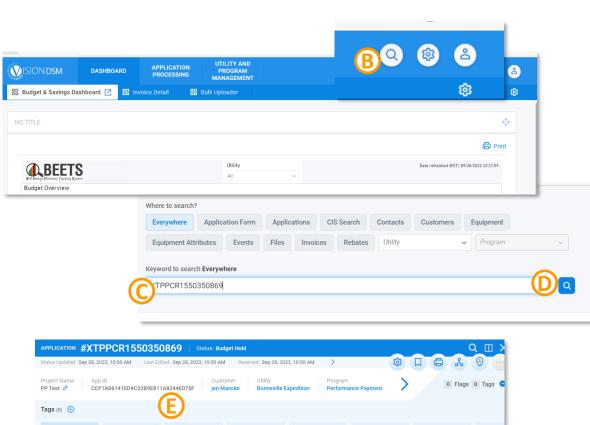


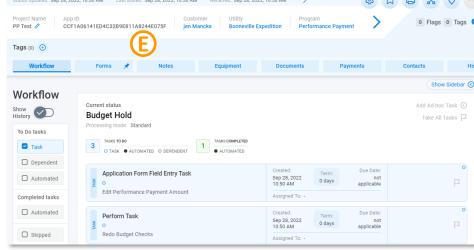
Fixing a Performance Payment Budget Hold (2 of 4)



Summary of Steps, continued:

- 3. If utility would like to adjust the Performance Payment application to an amount that is in budget, <u>log in to BEETS.</u>
- 4. Click on the *Global Search Navigation* icon from the home page. B
- 5. Open the relevant Performance Payment application by copying and pasting the *Project Number* (aka Application Number) from the Budget Hold email notification into the *Global Navigation Search keyword field*; if needed, reference the BEETS Navigation Guide for other options on how to find and access the application.
- 6. Click the blue *Search* icon to open application.
- 7. You will be taken directly to the application page. $lacktree{\mathbb{E}}$







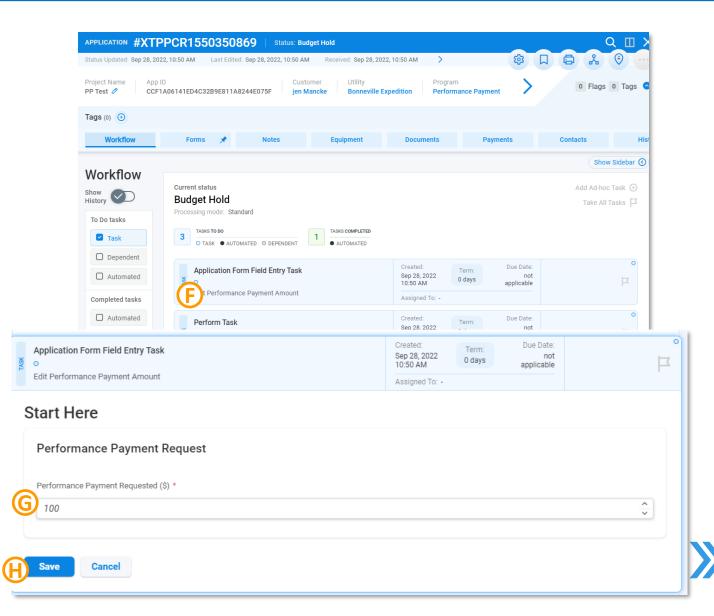
Fixing a Performance Payment Budget Hold (3 of 4)



Summary of Steps, continued:

- 8. From the Workflow screen, click on the Application Form Field Entry Task Edit Performance Payment Amount task. (F)
- 9. The task will expand; scroll down to ensure the *Performance Payment Requested* field is visible.

- 10. Adjust amount in the *Performance Payment Requested* field to an amount that is within budget.
- 11. Click the *Save* button. \bigoplus

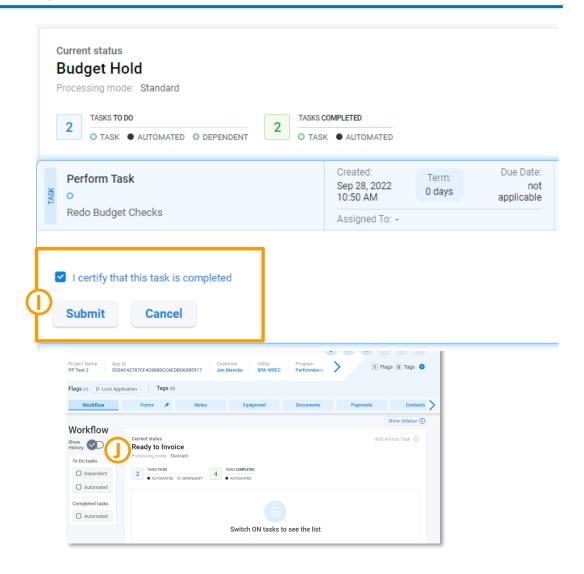


Fixing a Performance Payment Budget Hold (4 of 4)



Summary of Steps, continued:

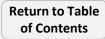
- 12. Momentarily, the task will disappear from the Workflow screen.
- 13. Click on the remaining *Perform Task Redo Budget Checks* task to expand the task. (1)
- 14. Check the certification box, and click the *Submit* button.
- 15. BEETS will perform the budget checks again:
 - If the amount <u>is now within budget</u>, the application will proceed to **READY TO INVOICE** status and will be automatically sent to BPA Finance for payment.
 - If the amount is still NOT within budget, the application will return to BUDGET HOLD status and will need to be fixed before payment can be processed. <u>Contact your EER if you continue to</u> <u>experience issues.</u>





Performance Payment: Monitoring Performance Payment Invoicing Progress

Guidance on how the Performance Payment process status is reflected on the Budget and Savings Dashboard, Invoice Dashboard, and associated Application Page



Monitoring Performance Payment Invoicing Progress

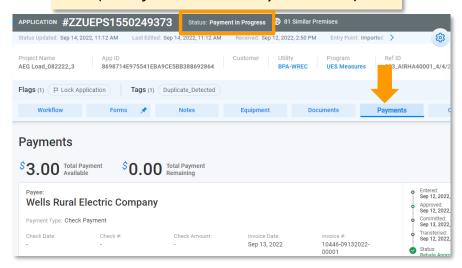


As an application is approved by BPA and goes through the payment approval process, there are multiple areas of the system that update to reflect the progress of the payment. The following instructions provides visibility into these updates and where to find them.

APPLICATION PAGE UPDATES:

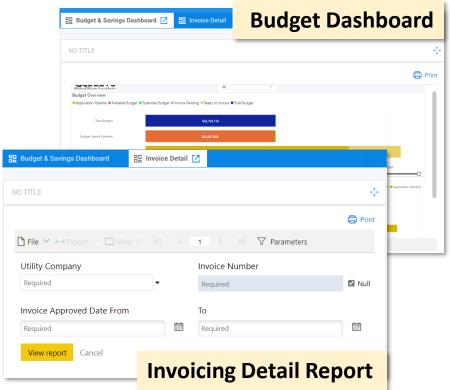
Application Page

(Workflow Status & Payments Tab)



Unlike EEI Payments, Performance Payments do NOT need to go through the Payment approvals process and are instead automatically submitted for payment upon approval.

DASHBOARD UPDATES:





Performance Payment Invoicing - Application Page Updates



Summary view of updates made to the Payment Approvals Page and the Application Page along the Performance Payment application process.

Trigger:

BEETS Automatically Approves Performance Payment after Submittal

(i.e. Budget Check passed)



BPA Creates Performance Payment Invoice

(Processed nightly)



BPA Issues Performance Payment

(Paid in Net 10 business days after Invoicing



Application Page (Workflow Status & Payments Tab)



Workflow Status:

Status: Ready to Invoice

Payments Tab:

- + Approved Date
- + 'Committed' Date

8,750).00 Tot	al Payment ailable	\$0.00 Tota	l Payı ainin	ment g
Payee: Company	•	*		0	Entered:
Check Date:	Check #:	Check Amount:		0	Sep 13, 2022, 6:47 PM Committed: Sep 21, 2022, 2:24 PM
Invoice Date:	Invoice #:				Rebate Approved

Workflow Status:

Status: Payment in Progress

Payments Tab:

- + 'Transferred' Date
- + Invoice Date
- + Invoice #

3.00	Total Payment Available	\$0.00 Total Pa	yment ing	
	ral Electri	c Company	0	Entered: Sep 12, 2022, 4:06 PM Approved: Sep 12, 2022, 4:06 PM
Check Date:		Check Amount:	o	Committed:
Invoice Date:	Invoice #:		0	Transferred: Sep 12, 2022, 9:00 PM
Sep 13, 2022	10446-		0	Status: Rebate Approved

Workflow Status:

Status: Application Completed

Payments Tab:

- + Check Date
- + Check #
- + Check Amount (pending)

4.00	Total Payment Available	\$0.00 Total Payring Remaining	nent I	
	ral Electric	: Company	Aug	ered: 1 22, 2022, 9:43 AM proved:
Check Date: Aug 31, 2022	Check #: 00122812	Check Amount: -	Aug Cor Aug	22, 2022, 9:43 AM imitted: 22, 2022, 10:13 AN sferred:
Invoice Date:	Invoice #:		Star	tus:



Performance Payment Invoicing - Dashboard Updates



Summary view of updates made to the Budget Dashboard & Invoice Dashboard along the Performance Payment application process.

Trigger:

BEETS Automatically Approves Performance Payment after Submittal

(i.e. Budget Check Passed)



BPA Creates Performance Payment Invoice





BPA Issues Performance Payment

(Paid in Net 10 business days after Invoicing

END

Invoice Dashboard (Dashboard)



N/A – No Visibility

Invoice Status: Payment in Progress

Invoice Status: Invoice Completed

Performance Payment Budget (Budget Dashboard)*



Allocated Perf Payment ↓

Expended Budget û

Available Earned Perf Payment ↓

Available Budget ↓

Application Pipeline ⇒

Allocated Perf Payment ⇒

Expended Budget ⇒

Available Earned Perf Payment ⇒

Available Budget ⇒

Application Pipeline ⇒

KEY: *û* Budget increases

⇒ Budget remains the same





PENDING DEVELOPMENT - IN MEANTIME, CONTACT YOUR EER TO REALLOCATE FUNDS

Budget Reallocation

How to reallocate funds between your EEI and Performance Payment budgets



Budget Reallocation: Submitting a Budget Reallocation Request

PENDING DEVELOPMENT - IN MEANTIME, CONTACT YOUR EER TO REALLOCATE FUNDS

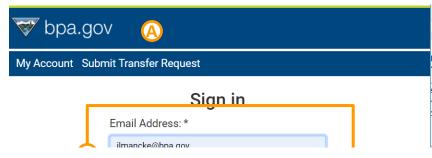
Submitting a Budget Reallocation Request (1 of 4)



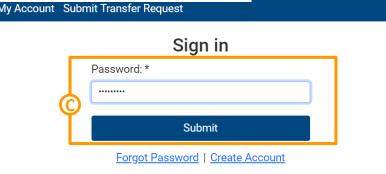
In BEETS, EEI and Performance Payment funds are both managed in separate budgets and are invoiced separately. Before invoicing, you must ensure that you have enough funds in that budget, and if not, you have the option to reallocate funds between the two (up to your rate period cap). Budget Reallocation requests are submitted outside of VisionDSM in the BEETS Budget Management portal. NOTE: These are request only and will be individually reviewed and approved by a BPA Budget Analyst before completion.

Summary of Steps:

You will need to create a BEETS Budget
 Management Portal account before logging in the first time. See here for instructions.



- Once you have set un BEETS Budget Manag
- PENDING DEVELOPMENT IN MEANTIME,
 CONTACT YOUR EER TO REALLOCATE FUNDS
- 3. Enter your *Email Add Continue* button. (B)
- 1. Enter your *Password* and click the *Submit* button.





Submitting a Budget Reallocation Request (2 of 4)



Summary of Steps, continued:

- 5. On the next screen, click on *Begin Application* button.
- 6. Enter an identifiable name in the *Budget Transfer*Name field. ©
- 7. Select Budget Reallocation from the Select Budget Transfer Type drop-down. ©
- 8. Click the *Continue* bu

Continued on next page

My Account Submit Transfer Request

Program Application

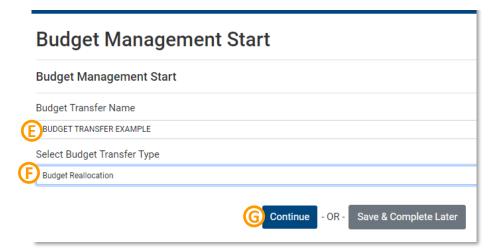
Thank you for your interest in this program.

To complete the application process, you will need to enter details regarding the following items:

- A valid account in our system
- Your contact information (name, email)
- · Source and/or Receiving utility information and details for bilateral transfer
- Requested transfer amount for Budget reallocation
- · Maximum requested amount for Unassigned Account Request

Are you ready to begin your application?

PENDING DEVELOPMENT - IN MEANTIME, CONTACT YOUR EER TO REALLOCATE FUNDS





Submitting a Budget Reallocation Request (3 of 4)



Save & Complete Late

Summary of Steps, continued:

- 9. On the next screen, select the appropriate utility from the *Requesting Utility* drop-down.
- 10. Select appropriate *Transfer from* account (EEI or Performance Payment). ①
- 11. Enter the transfer amount in the *Amount* field.
- 12. Click Complete Appli
- PENDING DEVELOPMENT IN MEANTIME,

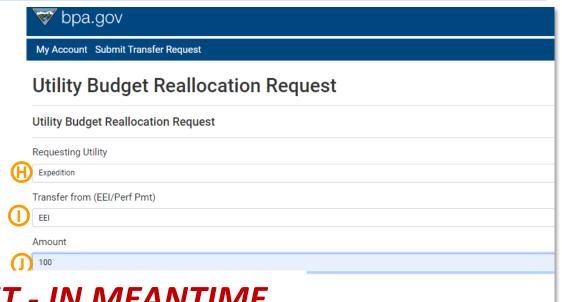
 13. You will receive an A confirmation; your B

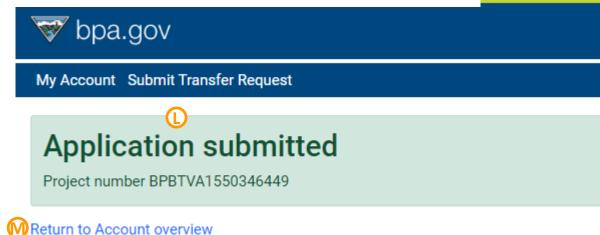
 CONTACT YOUR EER TO REALLOCATE FUNDS

Request will be sent to the BPA Budget Analyst for review and approval. (L)

14. Click on *Return to Account overview* to return to your submitted applications page.

Moreover 14. Click on *Return to Account overview* to return to your submitted applications







Submitting a Budget Reallocation Request (4 of 4)



Export Projects to CSV

<u>View</u> Application

View

View Application

Application

12:28 PM

Summary of Steps, continued:

- 15. You will be taken to the *Submitted*Applications page. (N)
- 16. To view your application, click on *Date*Created sort arrows to view most
 recent Budget Reallocation Requests.

 O
- 17. Your submittal will be *Reallocation* status. (

PENDING DEVELOPMENT - IN MEANTIME,
CONTACT YOUR EER TO REALLOCATE FUNDS

EXAMPLE

BPBTVA1550345873 | EXPEDITION Budget

BUDGET TRANSFER

My Account Submit Transfer Request

Incomplete Applications (5)

PROJECT NUMBER

BPBTVA1550346449

My Applications (19) (1)

Submitted Applications (14)

STATUS =

Reallocation

18. Once reviewed by the

a) You will receive an email notification confirming your Budget Reallocation Request is complete.

b) The status on the My Account page will change to Transfer Completed Evictory

[EXTERNAL] Budget Reallocation Request Completed

Retention Policy BPA Capstone - 7 Year Policy (7 years) Expires 9/27/2029

BPBTVA1550122151 - asdfda

Expedition: Your Budget Reallocation application in the amount of 100 has been reviewed and processed. Please review your budget and if any issues, please contact your EER.

PROGRAM

Budget

Budget

dget

Management

nagement

nagement

Sep 27, 2022,

Sep 27, 2022.

All Statuses

19. If revisions are required, proceed to the <u>Performing a Budget Reallocation Request Revisions Required</u> instructions on the next page.



Budget Reallocation: Performing a BudgetReallocation Revisions Required

PENDING DEVELOPMENT - IN MEANTIME, CONTACT YOUR EER TO REALLOCATE FUNDS

Performing a Budget Reallocation Request Revisions Required (1 of 3)



12:32 PM

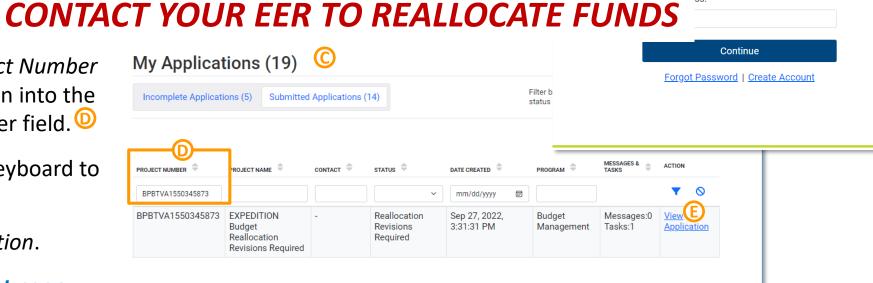
Sign in

If a Budget Reallocation Request is submitted, but the requested budget has insufficient funds, you will be sent an email notification including instructions on revisions that need to be made before your request can move forward. See guidance below on how to make these revisions.

PENDING DEVELOPMENT - IN MEANTIME,

Summary of Steps:

- If revisions on your Budget Reallocation Request are needed, you will be sent an email notification including a Project Number and details around requested changes. (A)
- Log in to the BEETS Pudget Management Portal
- You will be taken to t Applications page. (
- 4. Copy and paste *Project Number* from email notification into the Project Number header field.
- Press *Enter* on your keyboard to filter request.
- Click on *View Application*.



donotreply@programprocessing.com

Reason:Reduce to remaining balance of 50

Review and edit your form in the BPA B

[EXTERNAL] Budget Reallocation Request Requires Revisions

BPBTVA1550345873 - EXPEDITION Budget Reallocation Revisions Required

Expedition: Your Budget Reallocation application currently requires revisions.

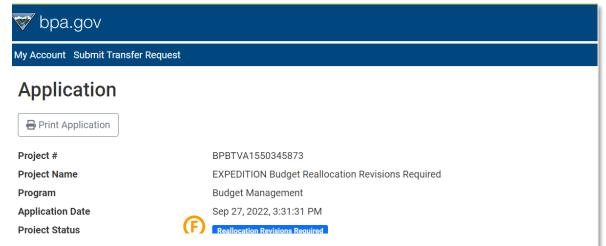
💗 bpa.gov

Performing a Budget Reallocation Request Revisions Required (2 of 3)



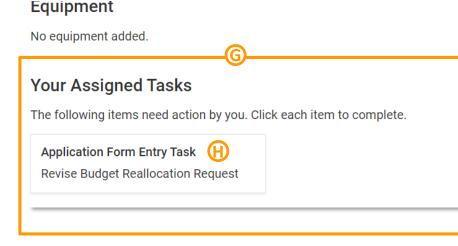
Summary of Steps, continued:

7. You will be taken to the *Application Page*; your *Project Status* will be *Reallocation Revisions Required*. ©



PENDING DEVELOPMENT - IN MEANTIME,

- 8. Scroll all the way dov page to the *Your Assi* **CONTACT YOUR EER TO REALLOCATE FUNDS**
- 9. Click on the Application Form Entry Task Revise Budget Reallocation task. (H)





Performing a Budget Reallocation Request Revisions Required (3 of 3)

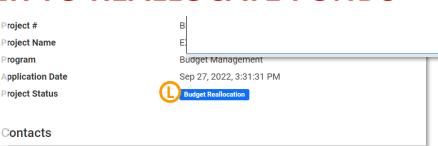


Summary of Steps, continued:

- 10. The *Utility Budget Reallocation Request* form will open. \bigcirc
- 11. Adjust *Amount* as requested in the revisions required email. ①
- 12. Click Save button.
- 13. Your application *Status* will change back to *Budget Reallocation* for the BPA Budget Analyst to approve. ①

PENDING DEVELOPMENT - IN MEANTIME, CONTACT YOUR EER TO REALLOCATE FUNDS

- 15. Once reviewed by the BPA Budget Analyst, if approved:
 - a) You will receive an email notification confirming your transfer is complete.
 - b) Your transfer status on the *My Account* page will change to *Transfer Completed*.



Application Form Entry Task

Transfer from (EEI/Perf Pmt)

Requesting Utility

Expedition

Amount

100

Utility Budget Reallocation Request

Utility Budget Reallocation Request



Budget Reallocation:

Creating a Budget Management Portal Account

PENDING DEVELOPMENT - IN MEANTIME, CONTACT YOUR EER TO REALLOCATE FUNDS

Creating a Budget Management Portal Account (1 of 2)

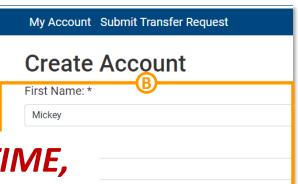


In BEETS, EEI and Performance Payment funds are both managed in separate budgets and are invoiced separately. Before invoicing, you must ensure that you have enough funds in that budget, and if not, you have the option to reallocate funds between the two (up to your rate period cap). Budget Reallocation requests are submitted outside of VisionDSM in the BEETS Budget Management portal. NOTE: These are request only and will be individually reviewed and approved by a BPA Budget Analyst.

Summary of Steps:

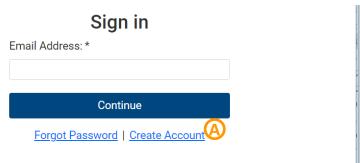
- 1. Go to the <u>BEETS Budget Management</u> <u>Portal page</u>.
- 2. Click on Create Account. (A)

3. The *Create Account* form will appear; complete the required fields (as noted by





PENDING DEVELOPMENT - IN MEANTIME, CONTACT YOUR EER TO REALLOCATE FUNDS



R	e-Enter Email Address *
	mickey@disney.com
P	assword:*
R	e-Enter password: *
Γ.	

Creating a Budget Management Portal Account (2 of 2)



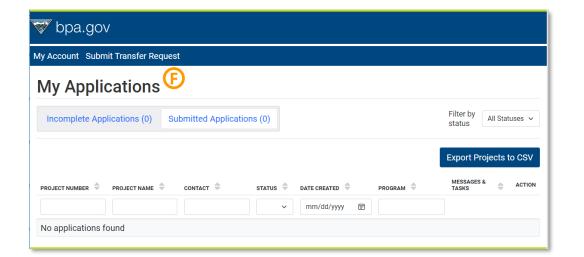
Summary of Steps, continued:

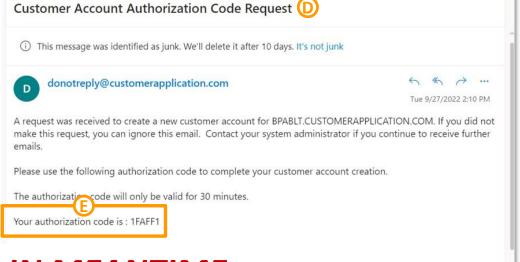
- 5. You will be requested to enter an Authentication Code.
- 6. Check your email to find the *Customer Account*Authorization Code Request email (be sure to check your junk folder if you do not receive it in a few minutes).
- 7. Copy and paste the authorization code from the email into the Authentication Code field and click the Submit Button. ©
- 8. You will be taken to t

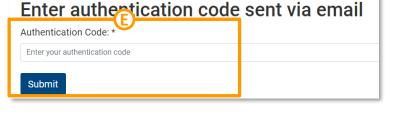
 PENDING DEVELOPMENT IN MEANTIME,

. If ready, follow instru CONTACT YOUR EER TO REALLOCATE FUNDS

Request.











Invoicing Dashboard Set-up

Setting up key dashboards needed for invoicing



Dashboard Widgets Required for Invoicing



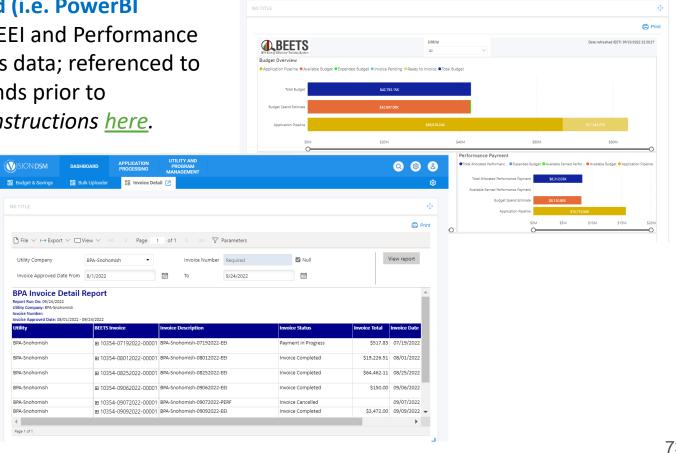
Q (8) (2)

There are many dashboard widgets, or components designed to facilitate access to the most used functions, that are available to users within the BEETS system. The following Dashboard Widgets are needed to perform the invoicing process.

Key Invoicing Dashboard Widgets:

Budget & Savings Dashboard (i.e. PowerBl Report): Summary of Utility EEI and Performance Payment budgets and savings data; referenced to ensure utility has enough funds prior to invoicing. *One-time set-up instructions here.*

Invoice Dashboard (i.e. Paginated Report): Provides visibility into the invoice status and line item detail of applications included in a particular invoice. One-time set-up instructions here.



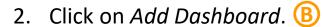
Setting up Invoicing Dashboard Widgets (1 of 3)



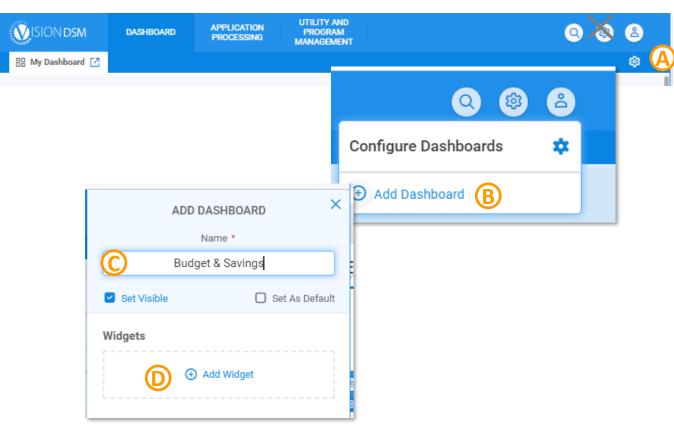
Guidance for setting up dashboards that are key reference points in the Invoicing Process.

Summary of Steps:

From the Dashboard tab on the BEETS
 landing page, click on the white Gear icon in the upper right-hand corner.
 A



- 3. Type in *Name* field to create unique dashboard name (i.e. 'Budget & Savings Dashboard' or 'Invoice Dashboard').
- 4. Click on Add Widget. D





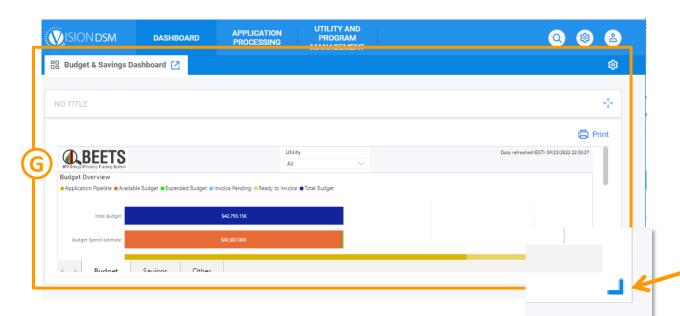
Setting up Invoicing Dashboard Widgets (2 of 3)

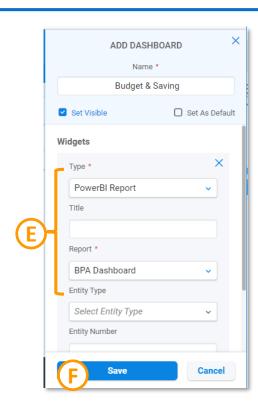


Summary of Steps, continued:

- 5. Select <u>PowerBI Report</u> from <u>Type</u> and <u>BPA Dashboard</u> from <u>Report</u>. NOTE: you <u>do not</u> need to enter data in <u>Title</u>, <u>Entity Type</u>, or <u>Entity Number</u>.
- 6. Click the Save button.
- 7. The Budget & Savings Dashboard will appear on your home screen. G

Continued on the next page....





'Click and Drag' on the symbol to resize and optimize the dashboard view.



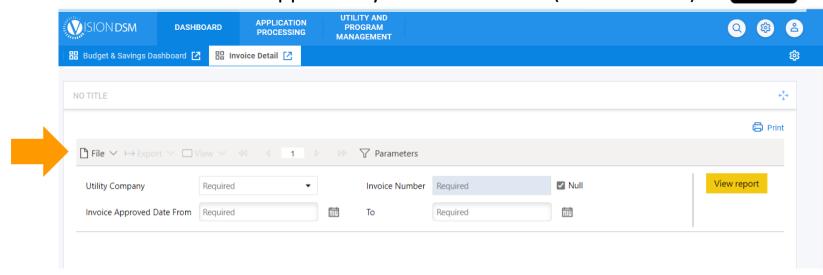
Setting up Invoicing Dashboard Widgets (3 of 3)

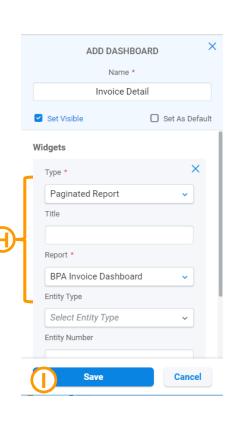


Summary of Steps, continued:

- 8. Repeat steps 1-4.
- 9. Select <u>Paginated Report</u> from <u>Type</u> and <u>BPA Invoice Dashboard</u> from <u>Report.</u> NOTE: you do NOT need to enter data in <u>Title</u>, <u>Entity Type</u>, or <u>Entity Number</u>.
- 10. Click the *Save* button.

11. The *Invoice Dashboard* will appear on your home screen (shown below).





BEETS Key Links and Support Resources

Key links and information on finding help using BEETS





<u>BEETS Landing Page</u> – Main BEETS informational site on BPA.gov including announcements, information, and links to training and support resources.

BEETS Site – Submit EEI reporting and invoices

<u>BEETS Reports Portal</u> – Run reports on EEI reporting and invoice data; recommend using Google Chrome browser

<u>BEETS Training Materials and Support Resources</u> – Find answers to common questions and access training resources

Additional questions? Email BEETS@bpa.gov or contact your EER.

Appendices

Additional Resources



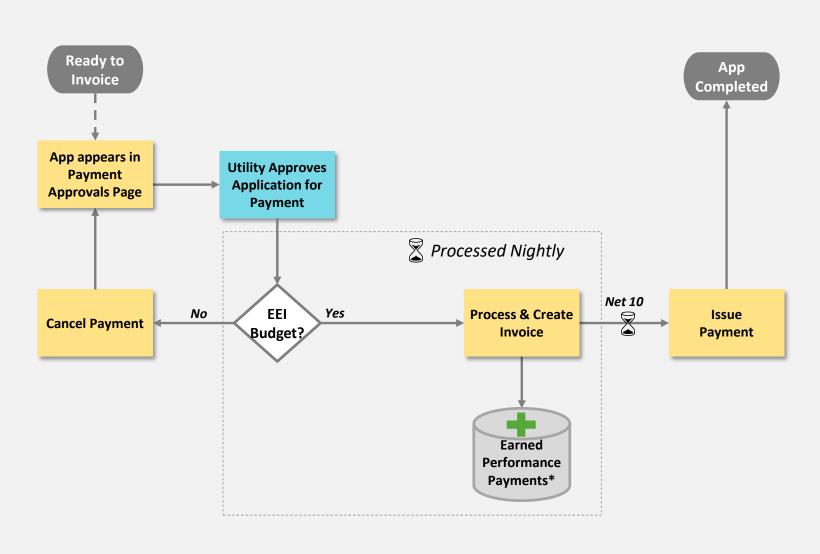
BEETS Glossary

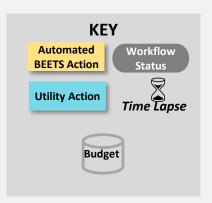


See below for a reference of common terminology in BEETS. NOTE: Due to some constraints around the off-the-shelf, some terminology could not be adjusted for BPA, so some may be different than in the past.

Term	Definition
Application	Reported measure or project
Equipment	Equipment = Measure; used interchangeably in BEETS
Form	Component of BEETS that stores application data
Invoice	Request for reimbursement (and/or documentation of self-funding); this is now a separate step from the application approval process in BEETS
Program	Types of reported measures/projects that share common reporting requirements, calculations, and business rules (i.e. group of UES related measures now encompass the UES program)
Premise Address	Address of site where measure is installed or facility where project is located
Widget	Dashboard components designed to facilitate easy access to common functions and reports
Workflow	Sequence of tasks included in the application process from submittal to invoicing where data is passed between users and/or systems

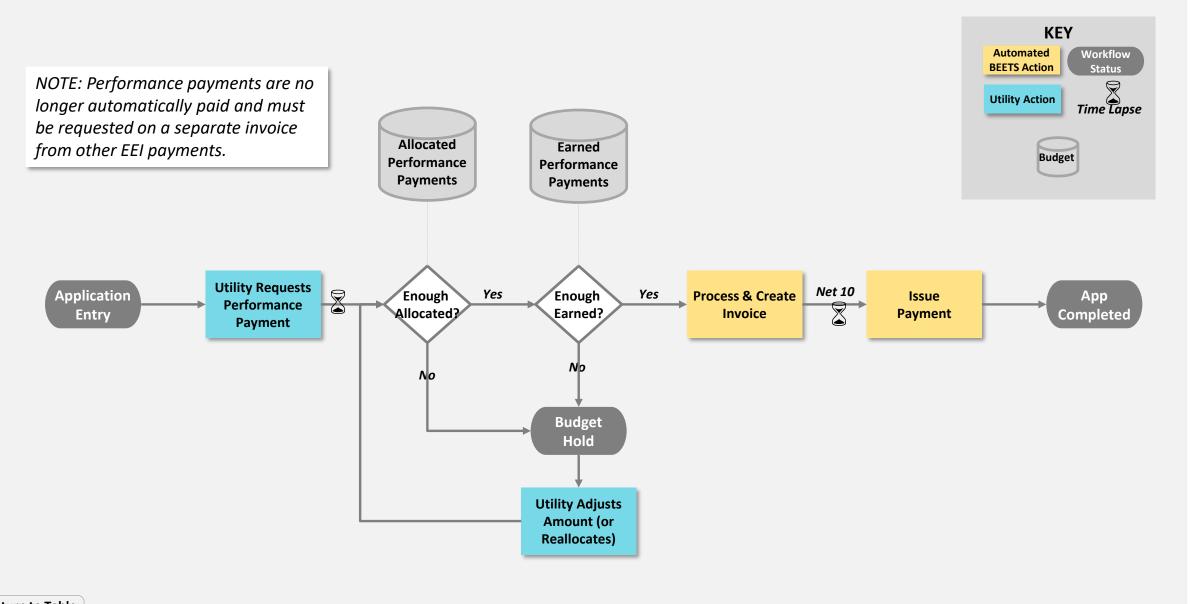






*NOTE: Performance payments are no longer automatically paid and must be requested on a separate invoice from other EEI payments.





Change Log



Date	Version	Change	Change made by:
10/3/22	1.0	Original Publishing Date	Jen Mancke
11/22/22	2.0	 Published Changes: Added some additional clarity on the Invoicing and Performance Payment processes Noted Budget Allocation Process as 'Pending Development' Updated Invoicing and Performance Payment Process Flows 	Jen Mancke