Energy Smart Industrial Utility Focus Group Meeting

January 14, 2020

Facilitator:

Michelle Lichtenfels, Commercial & Industrial Sector Lead
Energy Efficiency
Bonneville Power Administration

Agenda

Program Updates Michelle Lichtenfels 11:00 – 11:25 am

and Steve Martin

2020-21 Evaluation Plan Todd Amundson 11:25 -11:30 am

Lower Columbia Wastewater Energy Sara York, Zeecha Van 11:30-11:45 am **Coaching (WEC) Cohort Update** Hoose, and Tim Lammers

Wrap up All Remaining time

BPA Commercial & Industrial Sector: Program Staff & Tech Leads



Ryan LeBaron Program Manager Commercial



Eric Mullendore Program Manager Industrial



Rob Burr Program Support Commercial



Jennifer Wood Program Support Industrial



Jamie Anthony Engineer, Tech Lead Commercial



Todd Amundson Engineer, Tech Lead Industrial



Michelle Lichtenfels C&I Sector Lead

ESI Contract Oversight Team



Michelle Lichtenfels C&I Sector Lead Contracting Officer's Rep



Eric Mullendore Program Manager Field Inspector



Jennifer Wood Program Support Field Inspector



Todd Amundson Engineer, Tech Lead Field Inspector



Nathan Kelly Engineer Field Inspector

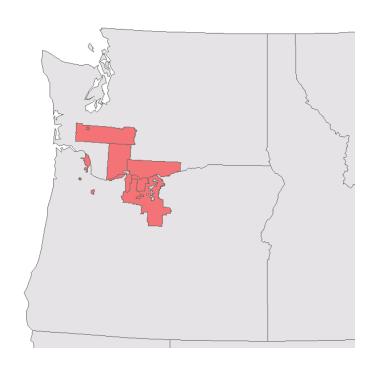
FY 20-21 Utility Assignment Updates

ESIP utility assignments are periodically adjusted to:

- Balance workload
- Optimize travel
- Align industry segment specialization



Utility Assignments for Christian Miner



Existing assignments

- **≻**Canby
- ➤ Cascade Locks

New assignments

- ➤ Centralia
- ➤ Forest Grove
- ➤ Columbia River
- >Hood River
- **≻**Klickitat
- **≻**Lewis County
- ➤ No. Wasco
- **≻**Skamania
- **≻**Wasco





Utility Assignments for Bill Kostich



Existing Assignments

- ➤ Grays Harbor County PUD
- ➤ City of McCleary
- ➤ Pacific County PUD No.2
- ➤ Wahkiakum County PUD







New Assignments for Bob Brennand, Ray Hardiman, and Jimmy Sauter



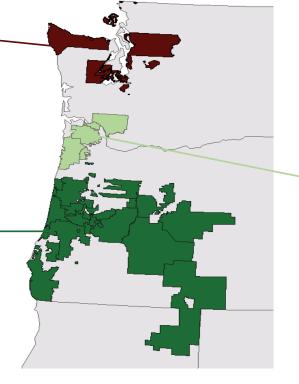
Bob Brennand

- Mason County PUD No.1
- ➤ Mason County PUD No.3
- ➤ Lakeview Power and Light
- Peninsula Light



Ray Hardiman

Salem Electric



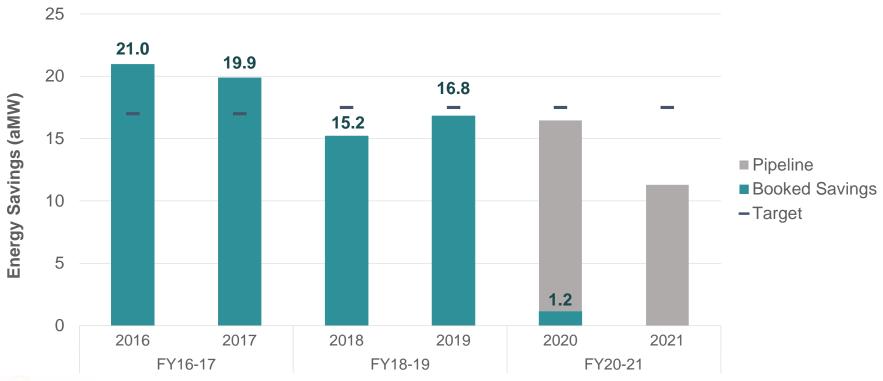


Jimmy Sauter

West Oregon Electric Coop



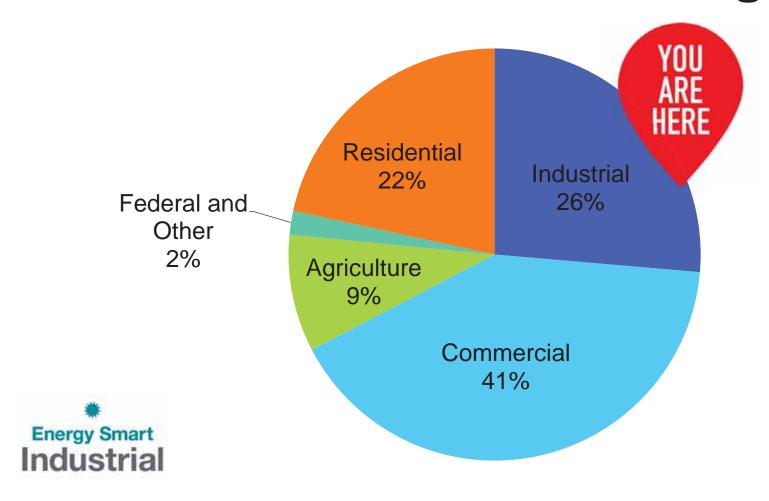
Savings Achievements & Forecast



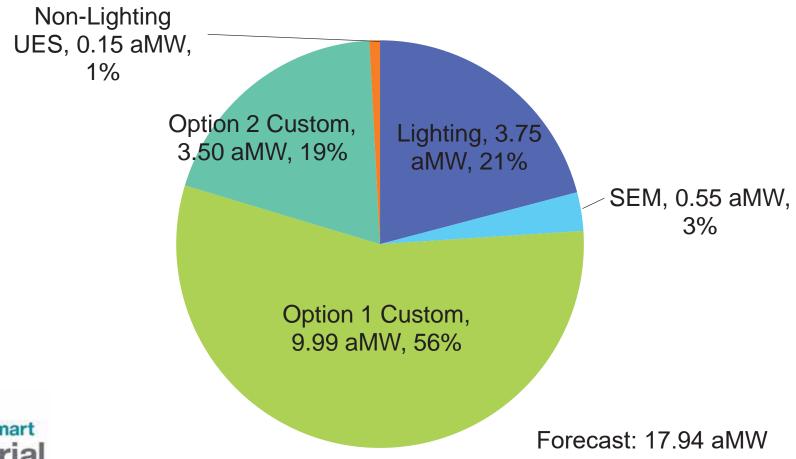


- FY20 projection is based on Option 1 CP and SEM pipeline plus estimated savings from UES lighting, Option 2 CPs, and non-lighting UES measures.
- Booked savings are inclusive of invoices approved through December 5, 2019

2018-2019 Rate Period Savings



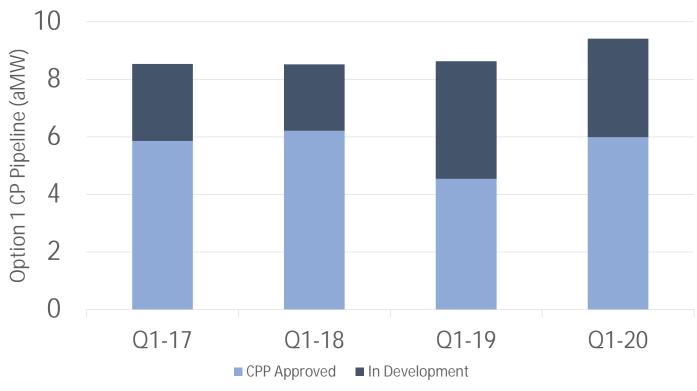
FY 20 Forecast by Measure Category





Option 1 Custom Project Pipeline

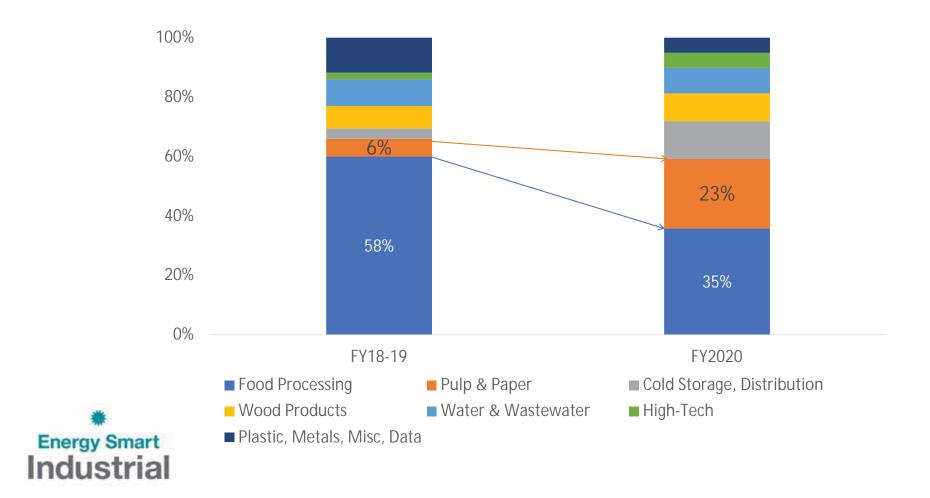
(Comparison of 9-month forward forecasts)



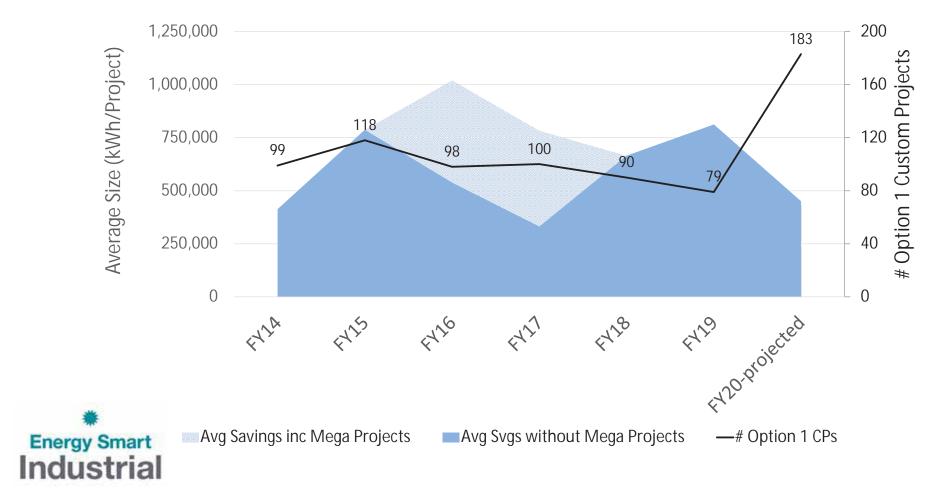


*CPP-Approved category includes projects in M&V status, whether or not the project had an approved proposal

Option 1 CP Savings by Industry Segment



Average Custom Project Size



Utility in the News!

The City of Heyburn, ID and Gossner Foods partner to implement energy efficient upgrades



Officials from the city of Heyburn, Bonneville Power Administration and Gossner Foods gathered Tuesday to celebrate an energy efficiency project at the Heyburn cheese plant. Gossner received \$75,000 from BPA's Energy Smart Industrial Program through the city for the project.

LAURIE WELCH, TIMES-NEWS

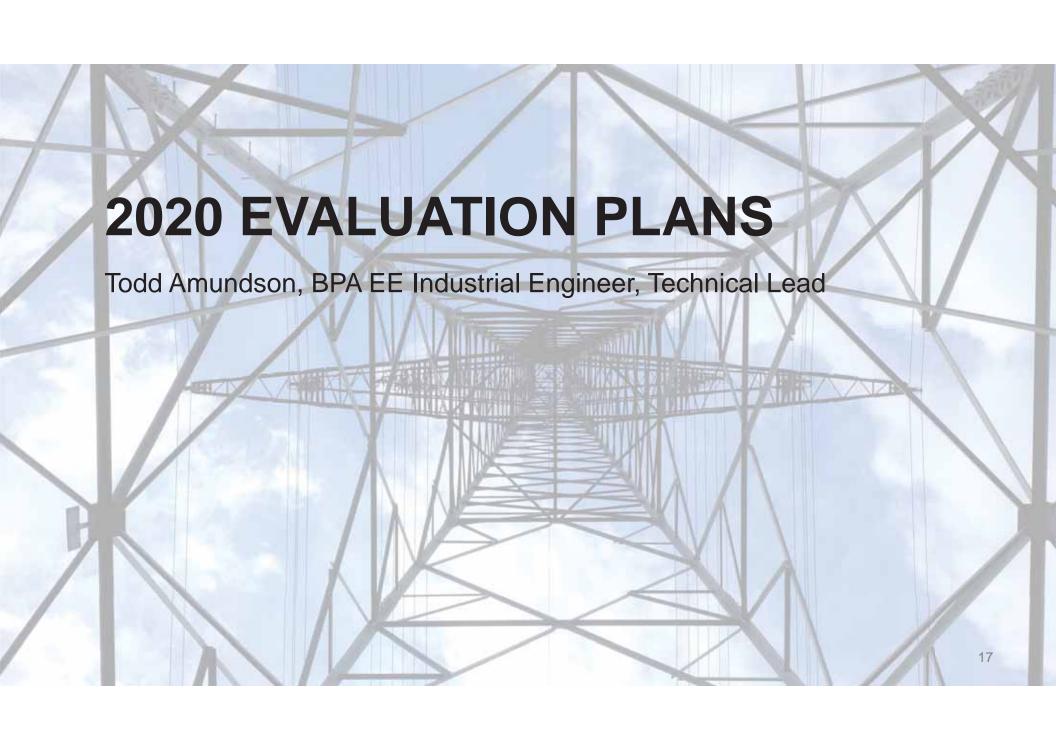
"For us it means the opportunity to continue growing. It helps with energy efficiency and that provides for potential expansion in the future."

Brian Wilson – Plant Manager

"Project Success" Poster







BPA Industrial Sector Evaluation Plan

Impact Evaluation: Est'd 2020-2021

- Site specific savings
- SEM savings

Note: BPA Impact Evaluation Brown Bag on January 16, 2020

Zeecha Van Hoose, Clark Public Utilities Tim Lammers, Columbia River PUD Sara York, ESI SEM Manager

LOWER COLUMBIA WASTEWATER ENERGY COACHING (WEC) UPDATE

WEC Lower Columbia Overview

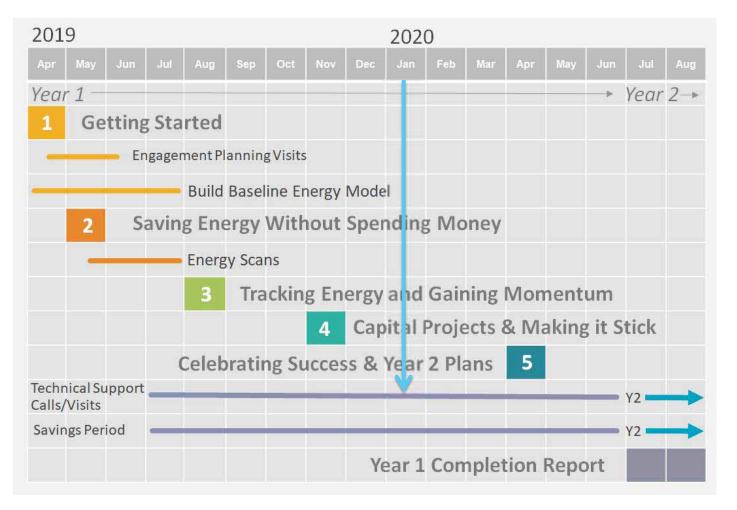
7 Wastewater Facilities

Served by Clark and Columbia River PUDs

- 30.9 million kWh/yr Total Annual Consumption
- 2.1 million kWh (6.9%) of Low/No-Cost Potential Identified 69 of 134 Tracked Projects Completed (51%)
- 41 Potential Custom Projects Identified



WEC Year 1 Curriculum



Benefits to Participants



Earn performancebased cash incentives



Earn continuing education credits



Reduce electric bill





Workshops and Relationships

Peer interaction

Explore other facilities

Forum to share and learn

Industry-specific content

Value outside perspectives

- Other SEM participants
- Subject matter experts

Yesterday's workshop was awesome, I'm glad this program exists and that we're participating.

Wrap-up & Reminders

Questions & feedback from Utility Focus Group

BPA Evaluation Brown Bag: Thursday, January 16

BPA Trade Ally Network NW spring workshops: Register now at www.tradeallynetworknw.com!

Implementation Manual April 2020 updates coming soon

