



November 7th
Momentum Savings Monthly Call



IS "SMART" THE NEW "GREEN"?

Unraveling a New, Dynamic
and Complex Market

November 7, 2018



Bonneville
POWER ADMINISTRATION



WHY DO WE CARE ABOUT THERMOSTATS?

1

Gain insights
into an evolving
and growing
market

2

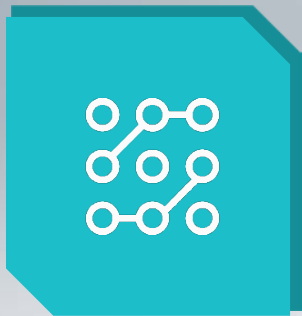
Determine
how savings will
be incorporated into
the momentum
savings model



RESEARCH OBJECTIVES

Define

technologies
in market



Learn

what others
found



Understand

market
dynamics



Assess

compatibility
issues



RESEARCH ACTIVITIES



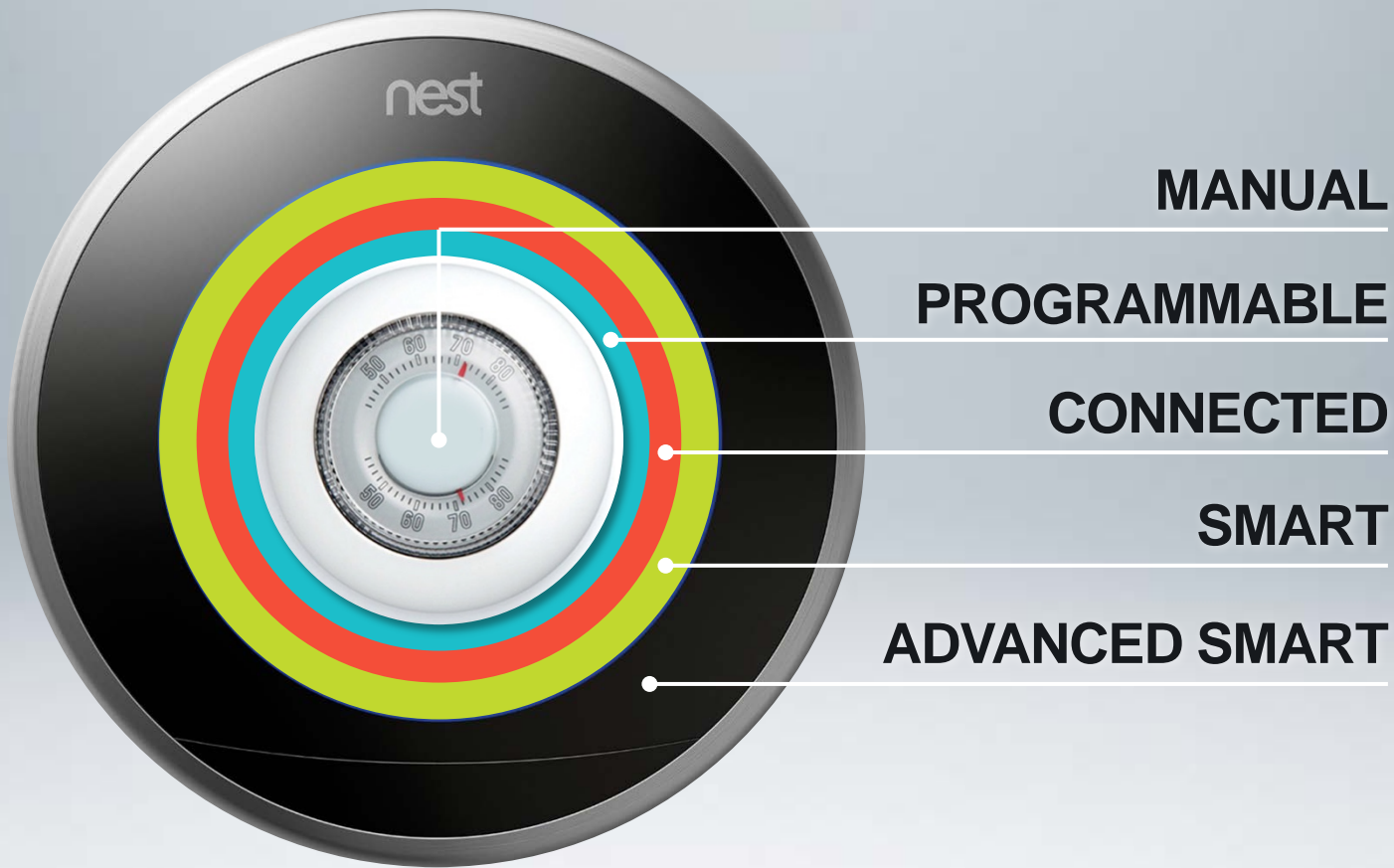
Market Actor Interviews



Literature Review



WHAT IS A "SMART THERMOSTAT"?



MAPPING FEATURES TO DEFINITIONS

Connected



- Scheduled setbacks
- Adjust remotely / has an app

Smart



Connected+

- Proximity sensing (Geofencing)

Advanced Smart

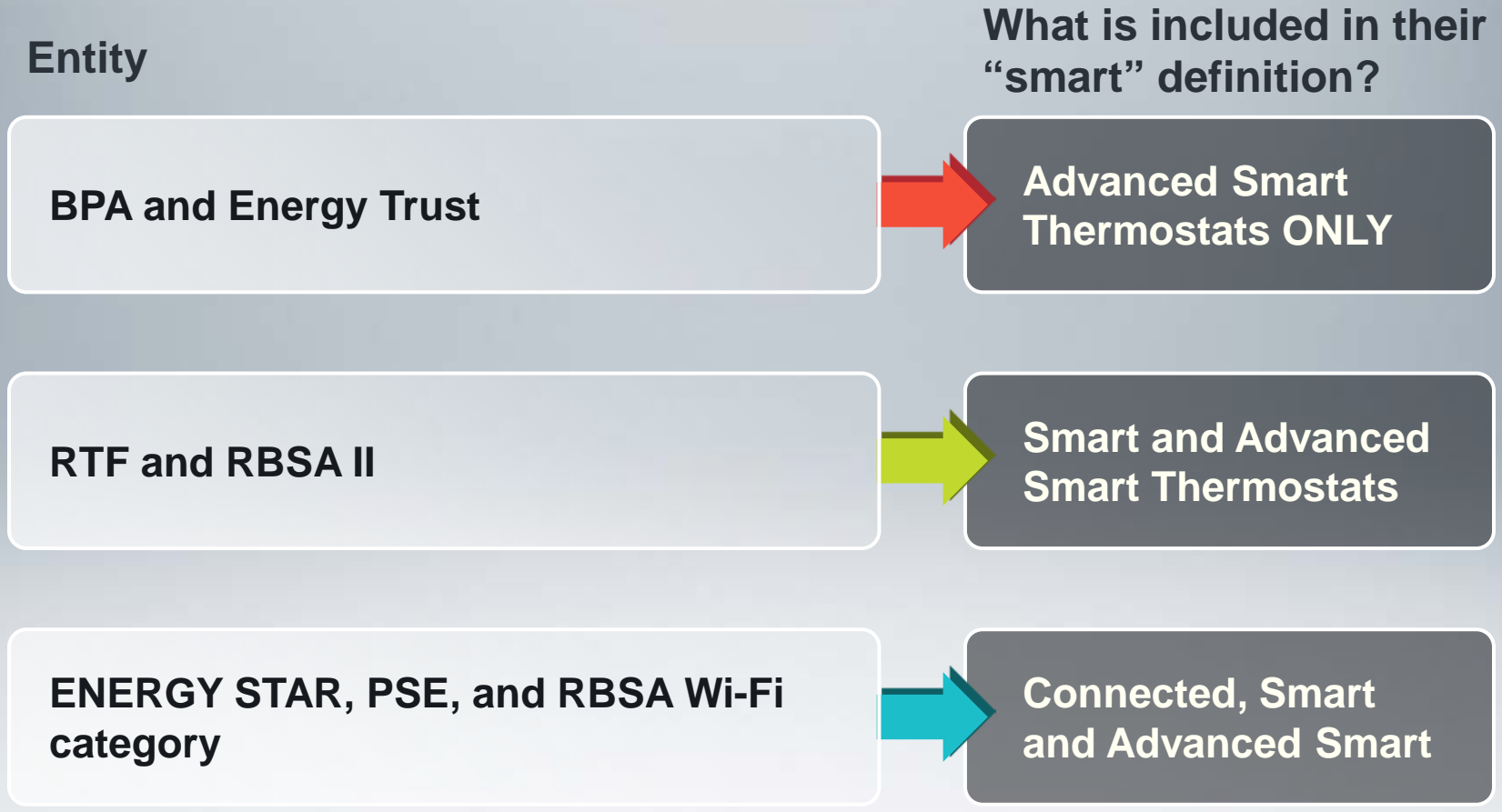


Smart+

- Onboard occupancy sensing
- Heat pump optimization
- Learning algorithms

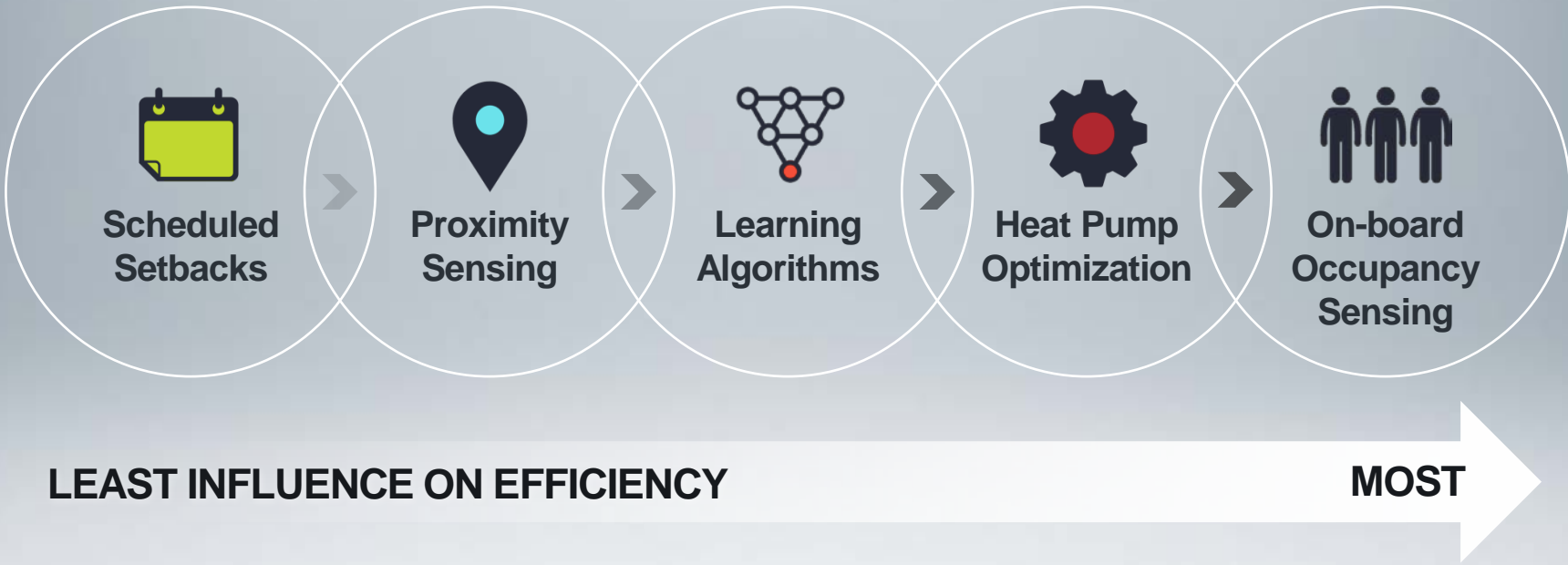


REGIONAL DEFINITIONS OF “SMART” ARE INCONSISTENT





WHAT FEATURES SAVE ENERGY?





ENERGY SAVINGS CAN EXIST... FOR ADVANCED SMART THERMOSTATS



Nest-only studies



Nest & other



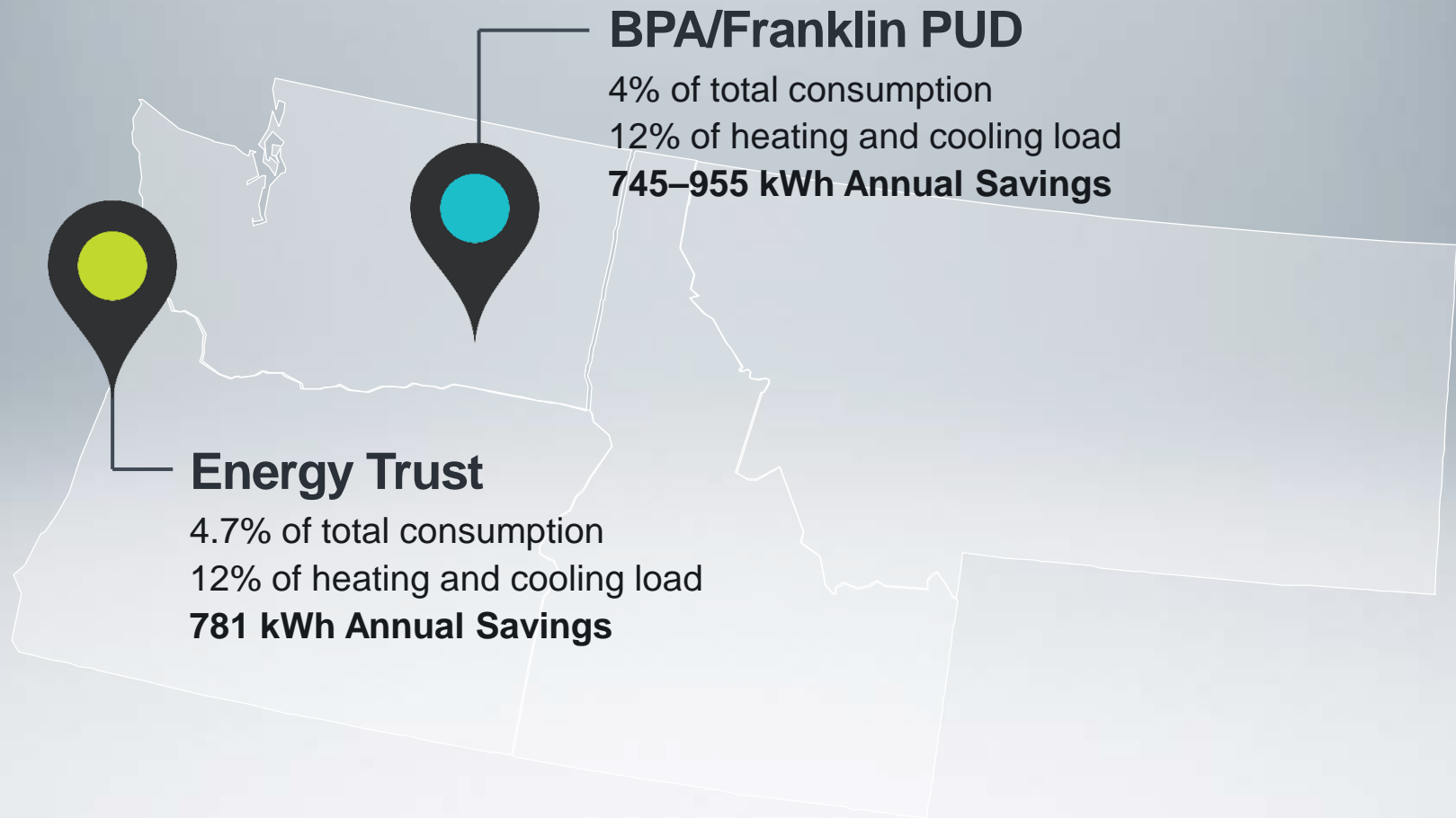
Nest & ecobee



ecobee-only



RESEARCH FINDINGS IN THE PACIFIC NW ARE FAIRLY CONSISTENT



ADVANCED SMART THERMOSTATS DON'T NECESSARILY ALWAYS SAVE ENERGY



**Algorithms need
time to learn**



**Default settings
may not maximize
energy savings**

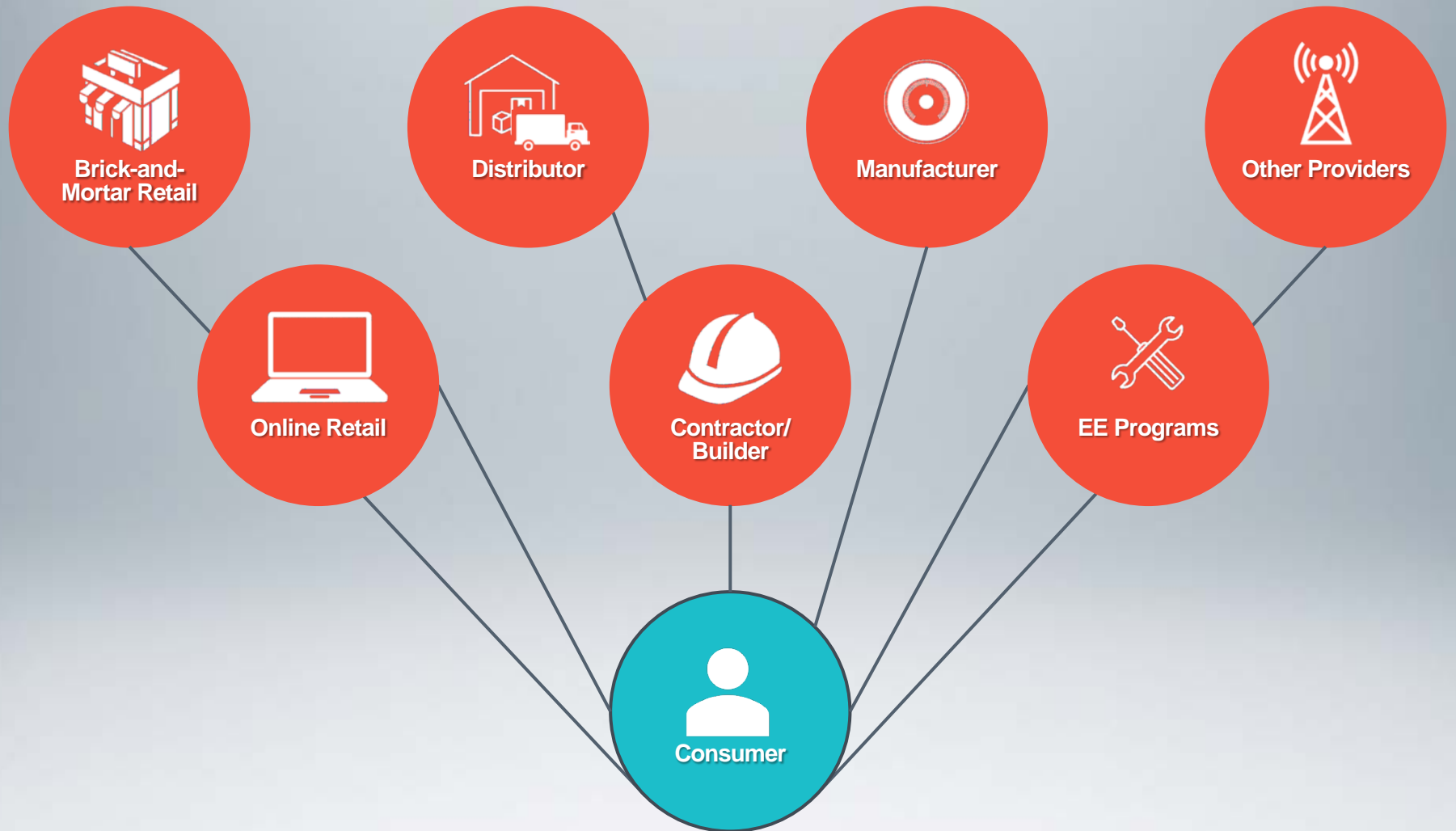


**Users may
change default
settings**



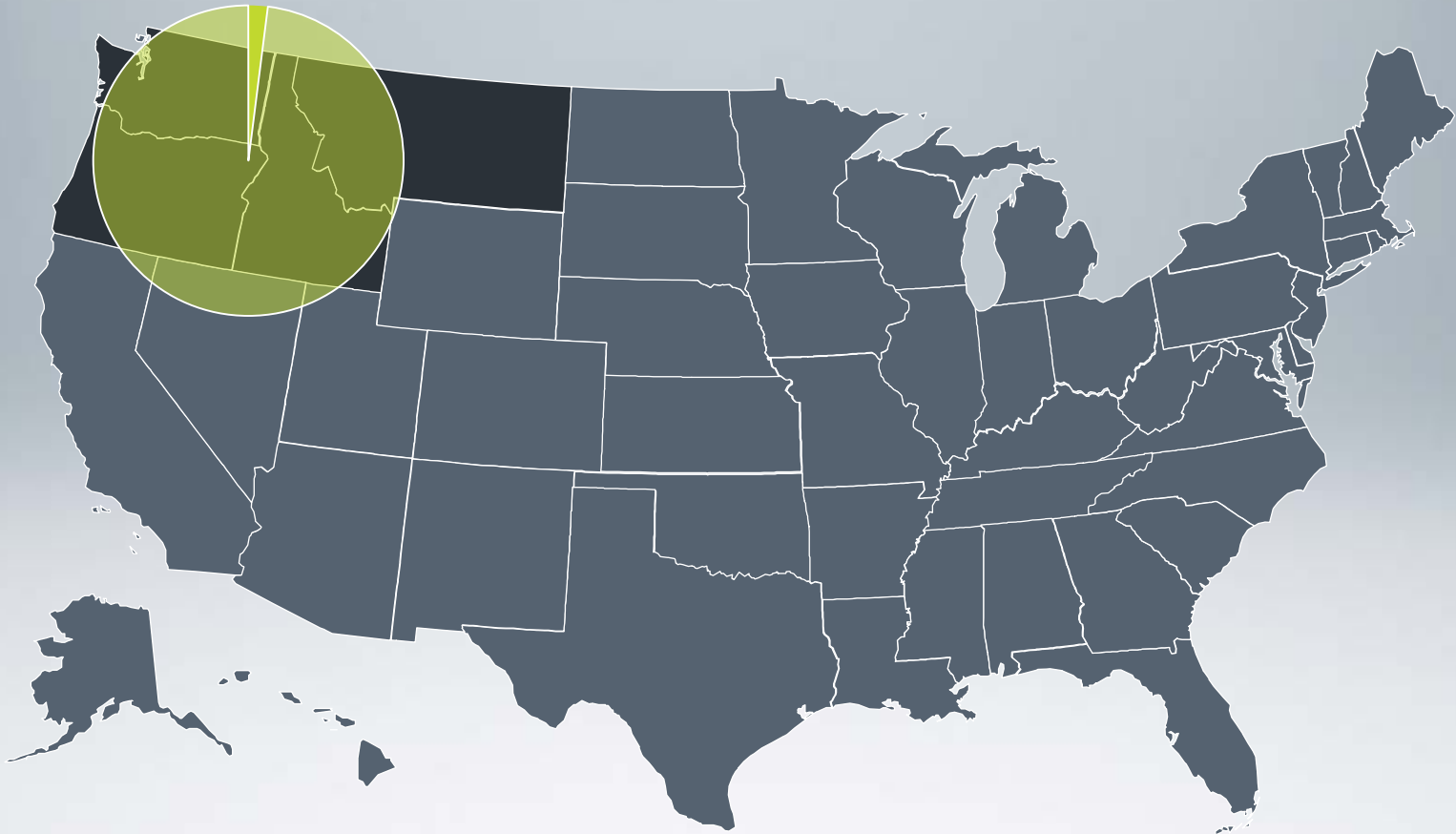
**Incorrect
installation can
increase energy use**

NEW COMPLEXITY IN SUPPLY CHAIN

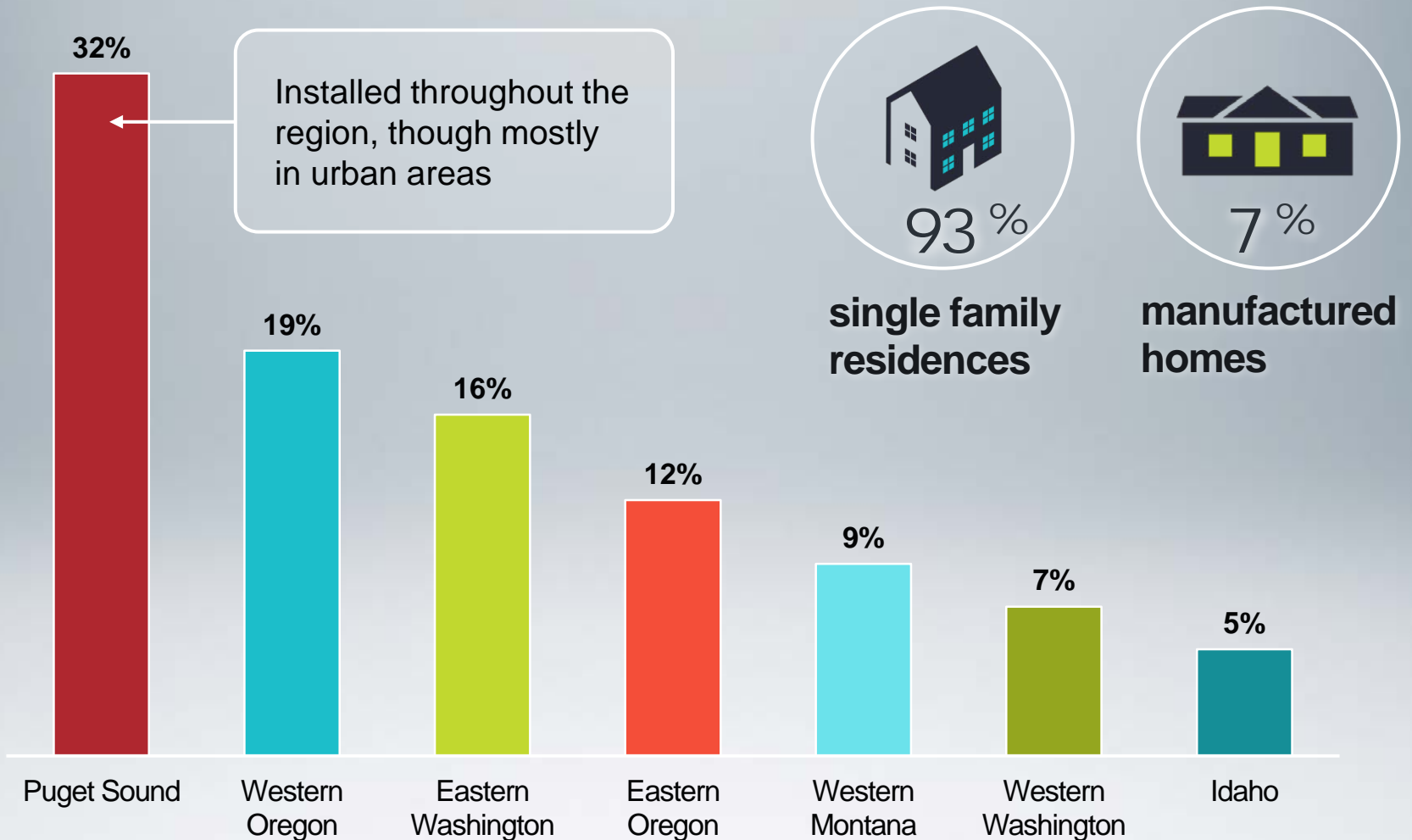


COUNTING IS CHALLENGING

Analysis of RBSA II data suggests regional saturation of advanced smart thermostats was about 2% in 2016.



WHERE ARE THEY INSTALLED?





WITH WHAT SYSTEMS ARE THEY PAIRED?



Cooling

54% paired with central air conditioners

46% paired with air source heat pumps



Heating

54% paired with gas furnaces

35% paired with air source heat pumps

6% paired with propane furnaces

4% paired with electric furnaces

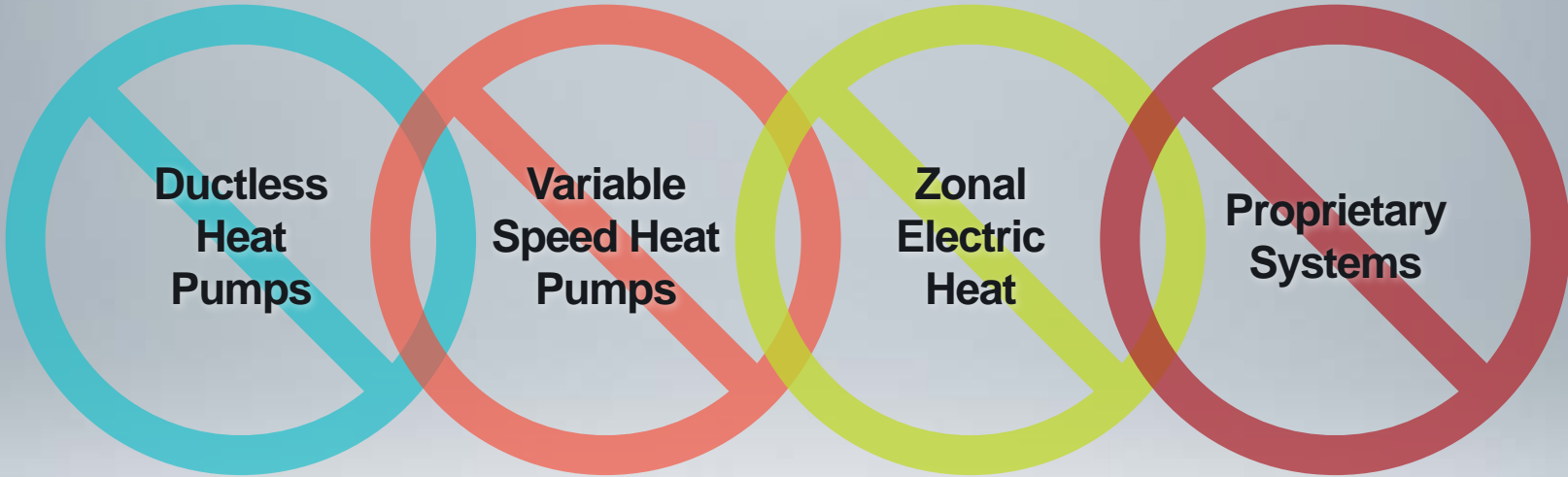
1% paired with boilers

EXPLOSIVE GROWTH IS EXPECTED





THEY DON'T CURRENTLY WORK WITH EVERYTHING





RECOMMENDATIONS

Coalesce

Around
Definitions



Strategy

for Tracking
Market Change
and Savings



Research

and Data on
Growth and
Performance



Awareness

of New
Products



CONTACT

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Get a copy of the detailed memo:
**[https://www.bpa.gov/EE/Utility/research-
archive/Pages/hvac-market-
research.aspx](https://www.bpa.gov/EE/Utility/research-archive/Pages/hvac-market-research.aspx)**

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POWER ADMINISTRATION



Heat Pump Field Study: Pilot Results

11.7.2018

Study Objectives

- Assess baseline Air Source Heat Pump (ASHP) Commissioning, Controls, and Sizing (CC&S) practices of HVAC contractors in the region
- Inform RTF current practice baseline for Unit Energy Consumption (UEC) estimates

Current Plan

- Sample frame from permit records of homes who installed heat pump in last three years
- Regional study, IOUs and public power, two domains, east and west of Cascades
- Sample is budget driven, estimating 100 home sample
- 4-6 hour site visit includes heat pump testing, blower door and duct leakage tests, house audit to inform PTCS sizing tool and Ecotope tool developed for Idaho Power

Status

- 4 home pilot is complete
- Finalizing full study plans
- Will be reaching out to utilities soon, followed by participant recruitment
- Phillip will reach out to IOUs, BPA EERs reaching out to BPA customer utilities

Pilot Results

- Two homes in PSE, two homes in Inland Power
- Two variable speed and two single or multi-speed systems
- Generally found:
 - Systems are undersized
 - Aux heat lockout settings vary (and could be more aggressive); newer thermostat terminology takes some getting used to
 - Compressor lock outs showed mixed results
 - Air flow good
 - Capacity (temp split) good
 - Ducts in one home were leaky
 - Blower door tests found significant air leakage, not uncommon in homes of this age (1963-1981)

Sizing

| Site | Installed Tons | PTCS | Idaho Tool | Spec Pro |
|----------|----------------|------|------------|----------|
| Inland 1 | 3 | 3.5 | 3.5 | 3.5 |
| Inland 2 | 3 | 4.5 | 5 | 5 |
| PSE 1 | 3 | 3.5 | 4 | 4 |
| PSE 2 | 3 | 4 | 4 | 4 |

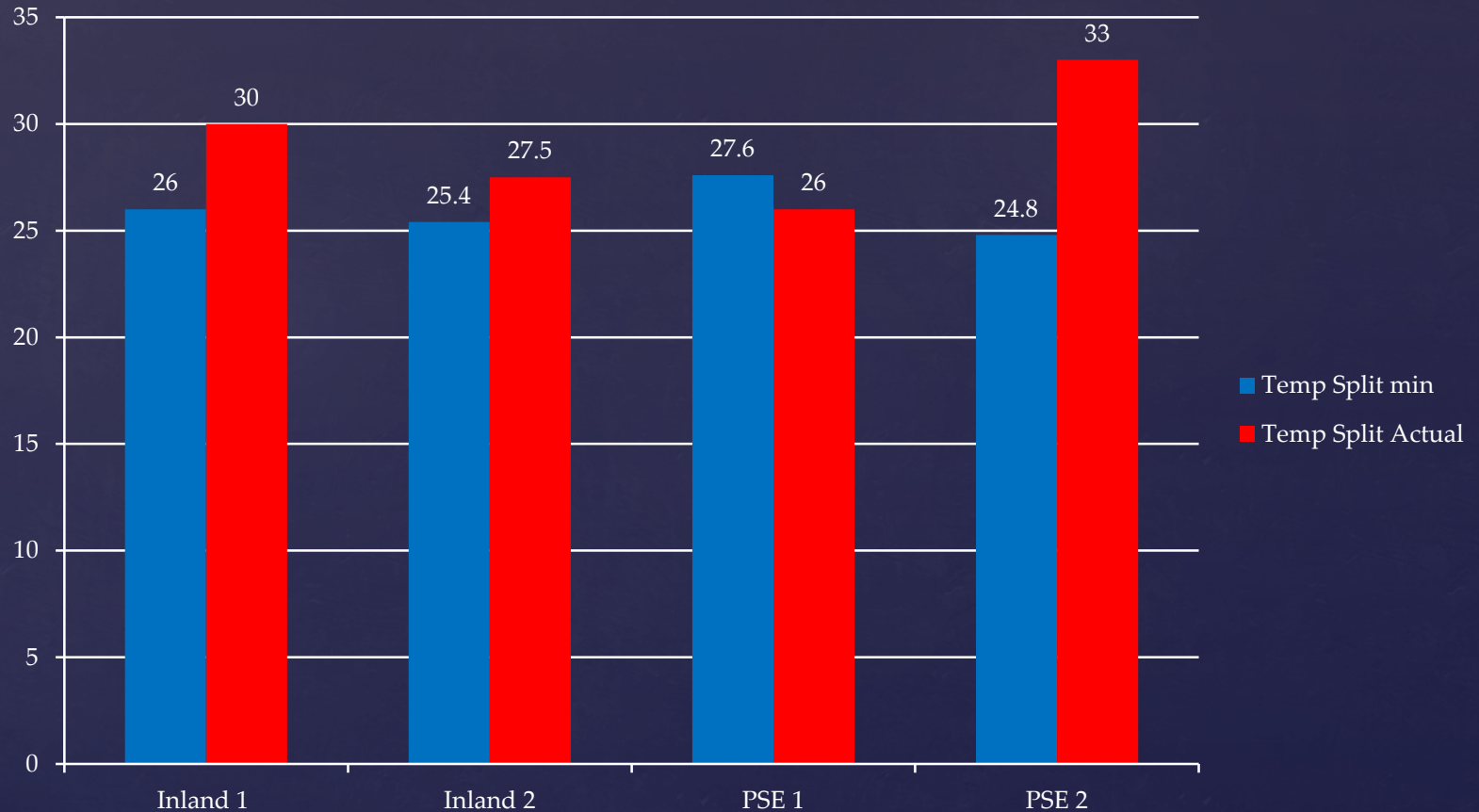
Lockout Controls

| Site | Aux lock out (PTCS 35F) | Compressor lock out (PTCS 5F) |
|----------|-------------------------|-------------------------------|
| Inland 1 | NA | 5 |
| Inland 2 | NA | -4 |
| PSE 1 | 55 | 50 |
| PSE 2 | 40 | NA |

Air Flow (CFM)

| Site | Air Flow (325-500) |
|-----------------|---------------------------|
| Inland 1 | 240 - 446 |
| Inland 2 | 417 |
| PSE 1 | 357 |
| PSE 2 | 425 |

Capacity Test (temp split)



Duct Leakage



Lessons Learned

- Recruitment went well, 11% of homes we mailed recruitment letters to took survey and would have been eligible for site visit
- Calls to schedule site visits were effective: 5 of 6 sites called agreed to site visit, 1 home was ineligible due to having two heat pumps
- Thermostats are now more complicated; getting installation manuals on line before site visit is helpful
- Site visits are taking longer than expected

Next Steps

- Final sample design (November)
- Outreach to utilities (November)
- Participant recruitment (November – December)
- Field work (Dec-April)
- Results (May – June)

Contact

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A top-down view of a white ceramic coffee cup filled with coffee. The coffee has a thick layer of light brown foam on top, with many small, dark brown bubbles visible. The cup is set against a blurred background of a light-colored wooden surface. In the center of the coffee, the text "See you December 5th!" is written in a bold, white, sans-serif font.

**See you
December
5th!**